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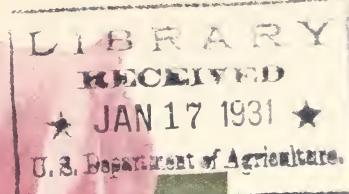


INDEXED

62, 61

# A GUIDE TO THE BEST

Plants, Shrubs and  
Trees That Grow



The New Spanish Beauty Climbing Rose Mme. Gregoire Staechelin \$1.50 each  
(See page 40)

1876

ALLEN L. WOOD

1931

*Woodlawn Nurseries*

891 Garson Ave. at Culver Road

ROCHESTER, N. Y.

Dear Friend and Customer:

As I look back over the fifty-five years that I have been in the nursery business, I have seen great changes take place. Not many years ago the great emphasis was on fruit trees and bushes, but now ornamental planting is all the vogue. Never before has there been such a widespread and increasing interest among home owners in improving and beautifying their home surroundings with lovely growing things of all kinds. People by the thousands are turning to gardening as they realize how much enjoyment there is in having really attractive surroundings and in making their home grounds more livable.

WOODLAWN NURSERIES have always kept pace with these modern trends by growing the most suitable kinds, those that are the easiest to start and give the utmost satisfaction.

It is with your needs and desires in mind that we have prepared this book "A Guide to the Best Plants, Shrubs and Trees that grow," to aid you in making suitable selections of just the varieties you need to improve and beautify your home surroundings and to make your gardens and orchards more profitable. You will find this book full of helpful suggestions as to just what to use to accomplish the best results. On page 10 you will find how to select the most suitable flowering shrubs. On page 63 are a few simple, easily followed instructions about planting, and all through the book you will find dependable, accurate descriptions and helpful pictures.

In addition to this book, we instituted about three years ago the WOODLAWN Radio Landscape Service, in which we broadcast each week, during the spring and fall planting periods, planting and landscaping information in which thousands of you have been deeply interested. I know that you will be glad to know that we will resume these weekly broadcasts the first week in February over stations WHAM and WGY.

As soon as you receive this book, make your plans at once and figure out what you are going to use for your own home grounds at once. Save money by sending in your orders early. We will reserve the stock for you and send it to you as soon as planting conditions permit in your section. As active head of this concern, I will see to it that you will receive stock which cannot be surpassed in quality anywhere, at any price. From the very beginning I have made it a rule to grow and select only the best for my customers.

If you need any special assistance in your planting or landscaping, just write to me. Hoping to hear soon from every one of you, I am

Yours for a more beautiful America,

*Allen L Wood*



Partial View of Our Packing Cellar—With a Glimpse of One of Our Nurseries in the Background



## Unexcelled Facilities

**O**UR farms where we grow our stock are located in the beautiful and fertile Genesee Valley where conditions are ideal for producing the best. Our packing cellar where your orders are filled covers over an acre of ground and is especially constructed to protect stock from sun and wind until it is shipped to you.

### PACKING

No expense is spared in packing each order, large or small, so that it will reach you in fresh condition. Large shipments of trees and shrubs are packed in strong, paper-lined wooden boxes. Smaller shipments are baled with damp moss about the roots and the tops protected with flags as illustrated on this page. We have frequent compliments upon the unusually thorough way we pack our nursery stock.

### IT IS EASY TO ORDER

Just fill in the enclosed order blank in the back of this book, being particular to specify just what is wanted. Your name, post office and shipping point should be plainly written to avoid mistakes. If in doubt as to whether your stock should go forward by express, freight or parcel post, leave it to us and we will use our best judgment. Prices are F. O. B. Rochester and do not include transportation charges except as noted.

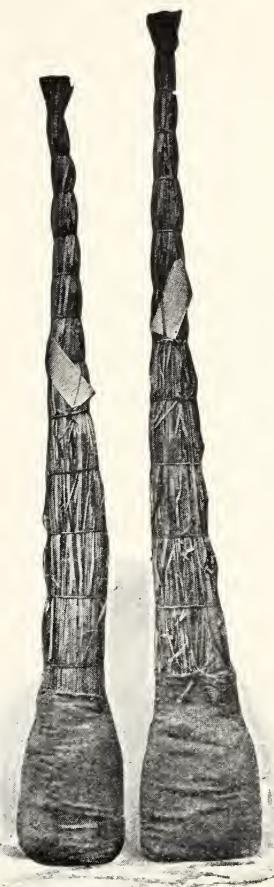
**Terms**—Cash with order. We ship C. O. D. if 25% of the total amount of your order is sent in advance. By selling for cash, we are able to make extremely low prices which are shown in this book.

**How to Remit**—Preferably by check, post office money order, express money order, draft, or registered letter.

**Rates**—Five or more at ten rate, fifty or more at hundred rate, four hundred or more at thousand rate.

**Parcel Post** is often cheaper and more convenient than express for small packages. Where extra charges for postage are shown in this book, we prepay up to the fourth parcel post zone. Where postage is not included with your order and for points beyond the fourth zone, we collect the amount of postage at time of shipment.

**Shipping Seasons**—In the spring for this locality usually from about March 1st to May 20th or a little later. To Southern points we commence shipping in January. In the fall from about October 10th until the ground freezes.



### SAVE MONEY BY ORDERING EARLY

10% discount on all orders accompanied by remittance received on or before March 1, 1931; 5% between March 1 and April 1, 1931. We will ship at proper planting time.

*This is the way we pack small shipments so that they reach you in perfect condition*

Certificate No. 18.

State of New York  
DEPARTMENT OF FARMS AND MARKETS

Berne A. Pyrke, Commissioner

### CERTIFICATE OF INSPECTION OF NURSERY STOCK

**This is to Certify that the nursery stock of Woodlawn Nurseries, Allen L. Wood, of Rochester, County of Monroe, State of New York, has been duly examined in compliance with the Agriculture and Markets Law and has been found to be apparently free from all injurious insects and plant diseases. This certificate is valid until September 1, 1931.**

BERNE A. PYRKE,  
*Commissioner.*

Dated, Albany, N. Y., September 1, 1930

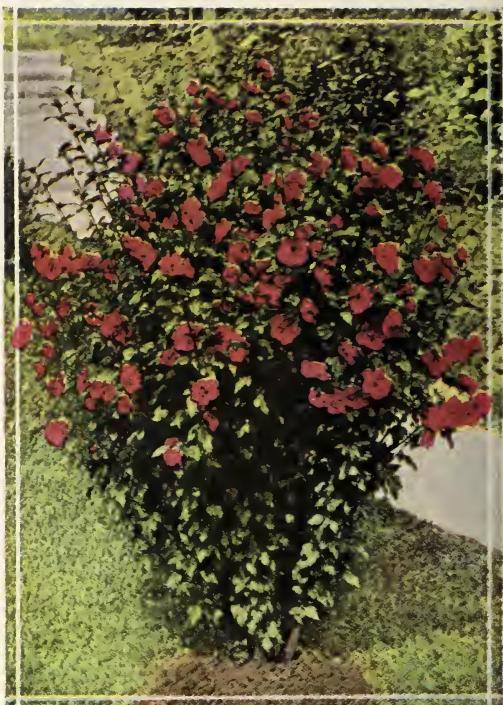
B. D. VAN BUREN,  
*Director, Bureau of Plant Industry.*

## Hardy Shrubs

**O**RNAMENTAL shrubs are without doubt the most useful and easiest to grow of all landscaping materials. They are the foundation of all planting and landscaping schemes. Without shrubbery, a house, no matter how expensively built, seems stark and bare like a factory building. When tastefully planted, it becomes cozy, warm and inviting, as if it grew out of the soil on which it stands. The humblest cottage is glorified and the largest mansion is made home-like.

Nowadays proper planting and landscaping around the exterior is considered as important as suitable furnishings and decorations in the interior of our houses, and incidentally adds hundreds of dollars to the value of property.

There are shrubs of all sizes and type for any purpose. The descriptions given in this book are carefully prepared, so that you will know how your shrubs are going to look, what height they will grow to and where they will fit best in your planting scheme. The classified list of varieties on page 10 will help you in making suitable selections for various purposes. *Wood-lawn Shrubs* are all strong, well-rooted plants, transplanted from the open ground.



*Althea Double Red Boule de Feu*

**Althea (Rose-of-Sharon)**—Altheas are fine, free-growing, erect shrubs, which are easy to cultivate. They bloom in August and September, when scarcely any other tree or shrub is in blossom. They attain a height of 10 to 12 feet; often used as tall-growing hedges. We have the following varieties:

**Lady Stanley**—Double Pink.

**Ardens**—Double Purple.

**Boule De Feu**—Double Red.

**Jeanne D'Arc**—Double White.

2 to 3 ft., 50c each; 10 for \$4.50

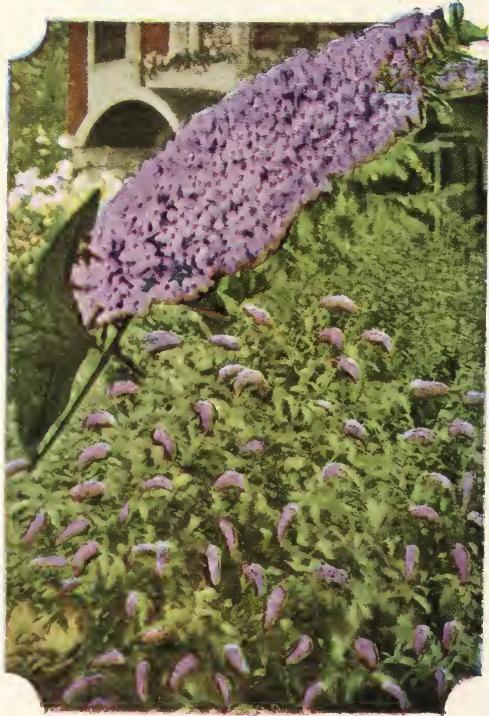
**Tree Althea**—Same as bush but grown in tree form with single stem. Colors: Double Pink, Double Red, Double Purple, Double White.  
3 to 4 ft., \$1.00 each

**Flowering Almond** (Double Pink)—Early spring-flowering shrub, covered with beautiful double blossoms like small roses before the leaves appear. Grows 5 to 6 ft.

2 to 3 ft., \$1.00 each

**Butterflybush** (Summer Lilac)—This beautiful shrub matures rapidly and produces lilac-colored flowers in profusion, blossoming the entire summer. Splendid for cutting for bouquets. The entire bush should be cut back to the ground each spring, when new growth will come up direct from the roots each season.

50c each; 10 for \$4.00



*Everblooming Butterflybush*

For 5 cents per plant extra we prepay postage to fourth parcel post zone



## NEW BEAUTY- BUSH

(*Kolkwitzia*  
*Amabilis*)

An exceedingly handsome shrub, attaining a height of 6 to 9 ft. The long arching branches are covered in spring with clusters of small tubular or trumpet-shaped flowers in such profusion that the bush is one cloud of delicate pink. It is perfectly hardy. The foliage is also very handsome. Strong, 2-year-old well-rooted plants,

\$2.00 each

New Beautybush

## New Redleaved Barberry

THIS new shrub is increasing in popularity very rapidly each year as it becomes better known. It is entirely distinct and striking in appearance. Very useful for unusual artistic effects in your planting scheme. The foliage is rich lustrous bronzy-red. In other respects it resembles Barberry *Thunbergi*. Full exposure to the sun is necessary to make the color intense and brilliant as the summer advances. Strong, well-rooted 2-year-old plants.

85c each; 10 for \$7.00

**Barberry Thunbergi** (Japanese Barberry) —Without doubt the most generally planted dwarf growing bush, practical for all purposes where beautiful foliage effect is desired. It is uniformly bushy and rounded in form and is easy to keep trimmed. Excellent in front of taller shrubs. The autumn foliage is especially brilliant, turning to bronze and red. The branches are studded with crimson berries the latter part of the season which remain on the plants all winter. See page 14 for Barberry for hedge planting.

|                   | Each   | Per 10 | Per 100 |
|-------------------|--------|--------|---------|
| 15 to 18 in. .... | \$ .20 | \$1.50 | \$10.00 |
| 18 to 24 in. .... | .30    | 2.50   | 15.00   |

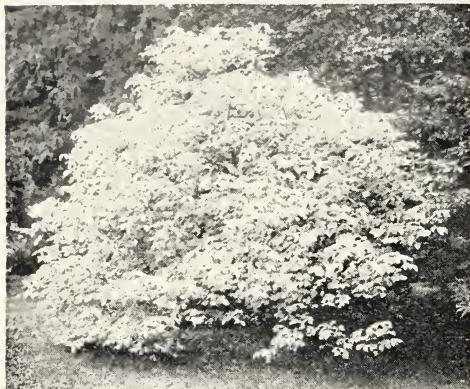


New Redleaved Barberry

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931

**Calycanthus** (Sweetshrub)—A unique shrub of upright habit, growing 4 to 5 feet high. Reddish-brown branches with large glossy leaves and odd double flowers of chocolate-red with spicy fragrance.

2 to 3 ft., 75c each; 10 for \$7.00



*Cornus Elegantissima*

**Cornus Elegantissima** (Variegated Leaf Dogwood)—One of the finest of the variegated leaved shrubs. Purplish-red branches and beautiful silver variegated foliage. Grows 5 to 6 feet high. Can be kept trimmed to compact form. Small white flowers.

2 to 3 ft., 75c each; 10 for \$6.50

**Cornus Sibirica** (Redtwigged Dogwood)—Especially valuable for its blood-red stems and branches, which are very striking and effective especially in winter when the leaves are off. Grows 6 to 8 feet high, with clusters of fine white flowers, succeeded in the fall by ornamental berries.

2 to 3 ft., 50c each; 10 for \$4.50



*Deutzia, Lemoinei*

**Deutzia Lemoinei**—A very desirable shrub of dwarf compact growth, attaining a height of about 4 feet. Pure white flowers in great profusion. 18 to 24 in., 50c each; 10 for \$4.50

**Deutzia, Pride of Rochester**—One of the most desirable Deutzias, growing 6 to 8 feet high, bearing double white flowers tinged with pink in May and June. Illustrated on page 13.

2 to 3 ft., 50c each; 10 for \$4.50

**Deutzia Crenata**—Similar to Pride of Rochester with double pink flowers.

2 to 3 ft., 50c each; 10 for \$4.50

**Deutzia Candida** (Snowflake Deutzia)—Grows 8 to 9 feet high, with pure white flowers in June.

2 to 3 ft., 50c each; 10 for \$4.50

**Deutzia Gracilis** (Slender Deutzia)—One of the best dwarf shrubs growing 2 to 3 feet high. Bears a profusion of pure white flowers. Excellent in front of taller shrubs.

12 to 15 in., 50c each; 10 for \$4.50



*A field of fine well-branched Barberry on one of our farms. See page 14*



*Golden Elder*

**Golden Elder** (*Sambucus aurea*)—The golden yellow foliage of this variety contrasts beautifully with other shrubs. Flowers are white followed by clusters of berries which are edible and which are used for pies, jam and wine. Grows naturally 10 to 12 feet high but can be pruned into a compact bush of much smaller size. 2 to 3 ft., 50c each; 10 for \$4.50



*Honeysuckle, Upright, White*

## Bush Honeysuckles

### LONICERA



*Purple Fringe*

**Purple Fringe** (Smoketree)—A conspicuous spreading bush or small tree growing 10 to 12 feet high. Bears large clusters of brown leaves, overhung in mid-summer by mist-like clouds of tiny flowers light lavender in color. They are very persistent and give the impression of smoke at a distance.

2 to 3 ft., \$1.00 each

---

I have been more than pleased with the shrubs that I ordered from you.  
Chestertown, N. Y., Oct. 30, 1930 Cris H. Edgerton

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931

**T**HE upright bush Honeysuckles are among the first shrubs to leaf out in the spring. They are all tall growing and have dense handsome foliage. Splendid for tall growing backgrounds. They are especially valuable because they will thrive in partial shade. The flowers, which are borne in the spring, are followed by showy berries which last through the fall.

**Honeysuckle, Upright, White**—A vigorous growing shrub of erect habit, bearing handsome slightly fragrant pure white flowers in the spring and early summer, followed by showy berries. Grows 8 to 10 feet.

3 to 4 ft., 50c each; 10 for \$4.50

**Honeysuckle, Upright, Red**—Similar to the white except with bright red flowers, striped with white, followed by ornamental berries.

3 to 4 ft., 50c each; 10 for \$4.50

**Honeysuckle, Upright, Pink**—Clear rosy-pink flowers, followed by attractive berries, borne on very vigorous tall growing shrubs, often attaining a height of 10 to 12 feet.

3 to 4 ft., 50c each; 10 for \$4.50

**Honeysuckle, Morrowi** (Japanese Bush Honeysuckle)—A spreading variety, developing into a rounded bush 6 to 7 feet high. Pure white flowers, followed by pretty blood-red berries.

3 to 4 ft., 50c each; 10 for \$4.50

**Kerria Japonica**—A handsome green-branched shrub growing 4 to 5 feet. Graceful, slender, drooping branches with a wealth of golden-yellow flowers in June and continuing to some extent all summer.

2 to 3 ft., 50c each; 10 for \$4.50



*Three Highland Park Lilacs  
Ludwig Spaeth, Marie La Graye, Michael Buchner*

## Lilacs

No home grounds, however small, are complete without a few Lilacs. "Lilac Time" is heralded each spring as a great event, especially here in Rochester, where we have at Highland Park one of the finest collections of Lilacs in the world.

### FRENCH HYBRID LILACS Highland Park Varieties

These include the choicest and highest developed types of Lilacs. Great improvements have been made in variety, finer flowers and colors, which include a wide range of wonderfully beautiful shades. We have selected and offer here some of the best. A budded Lilac will grow more slowly than the common varieties, attaining a height of 6 to 8 feet.

**Ludwig Spaeth**—The darkest of the blues. A deep rich reddish-purple, borne in long panicles, single flowers. Illustrated above.

2 to 3 ft., \$1.00 each

**Marie La Graye**—Tall growing vigorous plants bearing large clusters of single white flowers. Illustrated above.

2 to 3 ft., \$1.00 each

**Michael Buchner**—A very desirable variety with delightfully beautiful clusters of delicate pale lilac. Flowers very double. Plants dwarf and stocky. Illustrated above.

2 to 3 ft., \$1.00 each

*For 5 cents per plant extra we prepay postage to fourth parcel post zone*

### HIGHLAND PARK COLLECTION SPECIAL VALUE

One each of the three Lilacs illustrated on this page.

|  |   |
|--|---|
| Ludwig Spaeth<br>Marie La Graye<br>Michael Buchner | } for \$2.50<br>By mail postpaid ..... \$2.50 |
|--|---|

**Hugo Koster**—Beautiful rich wine-red. Large flowers in huge clusters. Single.

2 to 3 ft., \$1.25 each

**Mme Lemoine**—Large double white.  
2 to 3 ft., \$1.00 each

**President Grevy**—Large double flowers of bright blue. Tube and scapes rosy mauve.

2 to 3 ft., \$1.00 each

**Vauban**—Lovely double flowers of bright pink with lilac shading. 2 to 3 ft., \$1.00 each

**Marc Micheli**—Splendid double blue with lilac shading. 2 to 3 ft., \$1.00 each

### COMMON VARIETIES

**Purple Lilac**—The well-known old-time favorite. Bluish-purple flowers. Tall growing, often attaining a height of 12 feet.

3 ft., 60c each; 10 for \$5.00

**White Lilac**—Fragrant and free flowering. Always popular, not quite as tall as the common purple.

3 ft., 75c each; 10 for \$6.00



*Snowberry White*

**Snowberry White** (*Symphoricarpos Racemosus*)—Small pink flowers followed by quantities of large waxy-white round berries in autumn that remain on the plants throughout the winter. Dark green attractive foliage. Thrives in any location. Especially good in dry soil and in shady places. Grows 5 to 6 feet.

2 to 3 ft., 50c each; 10 for \$4.50

**Snowberry Red** (*Coralberry* or *Indian Currant*, *Symphoricarpos Vulgaris*)—Similar to the white snowberry but more compact and dwarf growing, 4 to 5 feet, and with attractive smaller red berries clustering thickly along the stems. Foliage is small, dark green and compact.

2 to 3 ft., 50c each; 10 for \$4.50



*Spirea Vanhouttei, the most useful flowering shrub*

## Spireas

SPIREAS vary greatly in style, color and habit of growth. All varieties bloom with riotous extravagance, have very good foliage and are essential in all planting or landscaping schemes.

**Spirea Vanhouttei**—Without doubt the finest and most popular spring flowering shrub. In May and June the long, gracefully drooping branches are covered with a mass of white flowers, like a veritable bouquet. It grows 5 to 6 feet high. Foliage is very ornamental at all times. See illustration above and also picture on page 13.

2 to 3 ft., 40c each; 10 for \$3.50  
3 to 4 ft., 50c each; 10 for \$4.50

**New Korean Spirea**—This shrub is acclaimed the finest Spirea yet discovered. It is strong growing, attaining a height of 4 to 6 feet. It is covered in the spring with large, rounded clusters of snowy-white flowers marked with darker eyes. Blooms a little later than Spirea Vanhouttei. Strong, 2-year-old, field-grown plants. **\$1.50 each**

**Spirea Anthony Waterer**—A dwarf growing variety, with broad flat heads of rosy-red flowers all summer. It grows about 3 feet. See page 13 for illustration.

15 to 18 in., 50c each; 10 for \$4.50

**Spirea Aurea (Golden Spirea)**—Golden yellow foliage. Double white flowers in June. Grows 7 to 9 feet.

3 to 4 ft., 50c each; 10 for \$4.50

**Spirea Billardi**—Rose-colored flowers in spikes, erect branches. Blooms July to September. Grows 4 to 5 feet.

2 to 3 ft., 50c each; 10 for \$4.50

**Spirea Prunifolia (Bridalwreath)**—A superb old-time favorite with graceful slender branches covered with clusters of small double button-like flowers in May. Grows 5 to 7 feet.

2 to 3 ft., 50c each; 10 for \$4.50

**Spirea Thunbergi**—Fine feathery foliage of yellowish-green, with beautiful autumn coloring. Pure white flowers in feathery masses in early spring. Grows 4 to 5 feet.

2 to 3 ft., 50c each; 10 for \$4.50

**Spirea Sorbifolia (Ashleaf Spirea)**—Unusually handsome foliage resembling Mountain Ash. Fine, feathery white spikes of bloom in July and August. Grows 4 to 5 feet.

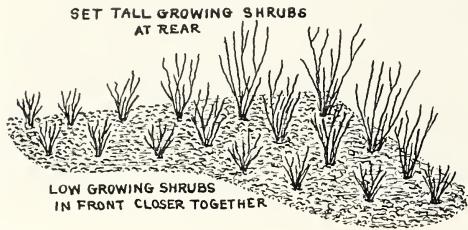
2 to 3 ft., 60c each; 10 for \$5.00

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931

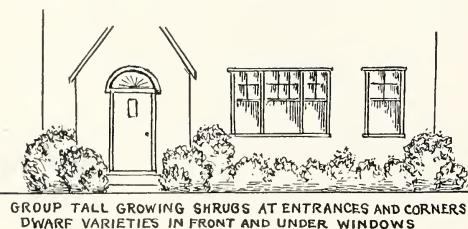
# LET US HELP YOU WITH YOUR PLANTING

**E**VERYONE enjoys beautiful surroundings and likes to have lovely growing things around his home. But not everyone is sufficiently well acquainted with the different varieties to select just the ones which will look best in certain particular locations.

This Guide to the Best Plants, Shrubs and Trees That Grow has been prepared to be of the utmost help to just this sort of people. The descriptions which will be found throughout the book are accurate but brief, and we have tried to put in as many pictures as possible so that you will see just how the plants will look. You will find it a fascinating pastime to look through this book and pick out those varieties which appeal most to you and which will look best in the locations which you have.



In planning your planting, place taller growing varieties in the rear and lower growing kinds in front. Give tall growing kinds more room and plant farther apart.



Flowering Shrubs, which are found in the first section of this book are very useful and economical for foundation planting, to break that harsh cold line between the house and the ground and make it look as if it belonged in the place where it has been built. The shrubs for a foundation planting should be grouped largely at entrances and at corners. The main principle of setting the taller growing kinds toward the rear and lower growing kinds in front should be kept in mind in selecting varieties.

The list in the next column will aid you in

your choice of suitable varieties for various places.

## SHRUBS GROUPED ACCORDING TO HEIGHT

### To Aid You in Selecting Suitable Varieties

This list is not intended to be complete, but will give you many helpful suggestions about suitable arrangements, especially for the inexperienced gardener. By noting the time of bloom, prevailing color of flowers, leaves or fruit, you can select an assortment that will make a harmonious display from early 'till late.

In the table below fl. stands for flowers, lvs. means leaves or foliage, varcol. means various colors, var. lvs. means variegated leaves.

**Tall Growing**      *Time of Flowers, Leaves Bloom or Fruit*      *Page*

(Set about 4 ft. apart)

|                    |            |               |    |
|--------------------|------------|---------------|----|
| Altheas            | Aug.-Sept. | Var. col. fl. | 4  |
| Beautybush         | May-June   | Pink fl.      | 5  |
| Cornus, Sibirica   | May        | Red stems     | 6  |
| *Deutzia, P. of R. | May-June   | White fl.     | 6  |
| Deutzia, Crenata   | May        | Pink fl.      | 6  |
| Elder, Golden      | May        | Yellow lvs.   | 7  |
| *Syringa, Grand    | June       | White fl.     | 11 |
| *Syringa, Cor.     | May        | White fl.     | 11 |
| Forsythia          | April      | Yellow fl.    | 12 |
| Purple Fringe      | July       | Lav. fl.      | 7  |
| *Honeysuckle, Bush | May-June   | Var. col. fl. | 7  |
| Weigela, Rosea     | June       | Rose fl.      | 12 |
| Highbush Cranberry | May-June   | Red berries   | 11 |
| *Snowball, Common  | June       | White fl.     | 11 |
| Weigela, Candida   | June       | White fl.     | 12 |
| Lilacs             | May-June   | Var. col. fl. | 8  |

## Medium Height

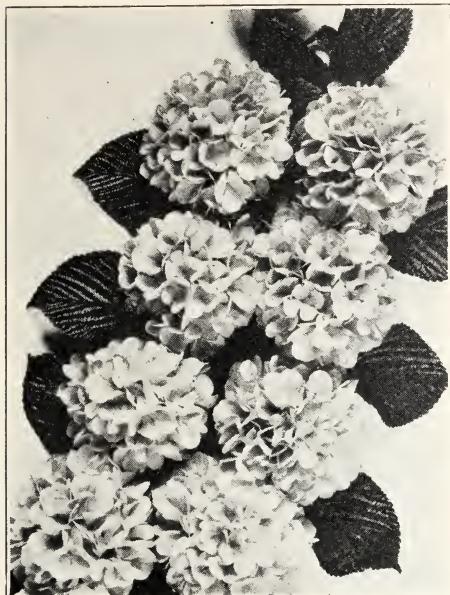
(Set 3-4 ft. apart)

|                      |            |               |    |
|----------------------|------------|---------------|----|
| *Hydrangea, Arb.     | June-July  | White fl.     | 12 |
| Hydrangea, P. G.     | July-Oct.  | Pink fl.      | 12 |
| *Cornus, Eleg.       | May        | Var. lvs.     | 6  |
| Weigela, Var.        | June       | Var. lvs.     | 12 |
| Weigela, Eva Rathke  | June-Aug.  | Red fl.       | 12 |
| *Spirea, Vanhouttei  | May-June   | White fl.     | 9  |
| Spirea, Prun.        | May        | White fl.     | 9  |
| Spirea, Billardi     | July-Aug.  | Rose fl.      | 9  |
| Spirea, Sorbifolia   | July       | White fl.     | 9  |
| *Syringa, Virginalis | June-Sept. | White fl.     | 11 |
| *Snowberries, White  |            | White berries | 8  |
| *Snowberries, Red    |            | Red berries   | 8  |
| Kerria Japonica      | June-Sept. | Yellow fl.    | 7  |

## Low Growing

(Set 2-4 ft. apart)

|   |           |                 |    |
|---|-----------|-----------------|----|
| *Deutzia, Gracilis                                    | May       | White fl.       | 6  |
| Deutzia, Lemoinei                                     | May       | White fl.       | 6  |
| Barberry Thun.  |           | Red berries     | 5  |
| Barberry, Red   |           | Bronze red lvs. | 5  |
| Spirea, A. W.   | July-Aug. | Red fl.         | 9  |
| Spirea, Thun.   | May       | White fl.       | 9  |
| *Syringa, Golden                                      | June      | Yellow lvs.     | 11 |
| All above are suitable for sunny exposures.           |           |                 |    |
| Varieties marked * also suitable for shady exposures. |           |                 |    |



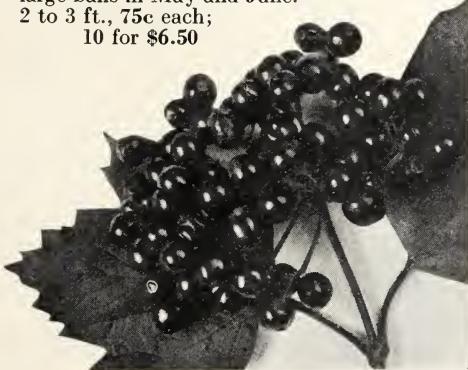
*Japan Snowball*

**Snowball, Japan** (*Viburnum Plicatum*)—Erect compact shrub growing 6 to 8 feet, covered in June with large balls of snowy-white flowers. Illustration above shows these blooms in regular pairs on the branches. Very handsome some dark green foliage of perfect pattern.

2 to 3 ft., \$1.00 each

**Snowball, Common** (*Viburnum Opulus Sterilis*)—A well-known favorite attaining a height of 8 to 10 feet. Snowy-white flowers in large balls in May and June.

2 to 3 ft., 75c each;  
10 for \$6.50



*Highbush Cranberry*

**Highbush Cranberry** (*Viburnum Opulus*)—A very desirable tall growing shrub 8 to 10 feet. Pure white flowers followed by large bunches of crimson berries which remain on the bush throughout the winter. Foliage is very handsome brilliant green with splendid autumn coloring.

2 to 3 ft., 50c each; 10 for \$4.50

**Viburnum Carlesi** (Fragrant Pink Viburnum)—A valuable new shrub. The buds are an attractive pink developing to pure white umbels of spice-scented bloom of perfect form, in May and June, persisting for an unusually long time. Grows about 4 feet. Shipped with a ball of earth around the roots tied in burlap.

15 to 18 in., \$2.25 each



*New Philadelphus Virginalis*  
Showing row in our nursery and close view of the  
beautiful double flowers

## Syringas

(Mockorange)

**New Philadelphus Virginalis**—The most beautiful and shapely of the mockoranges. The sweetly scented clusters of pure white double flowers are formed in June and continue throughout the summer. Grows 6 to 8 feet.

2 to 3 ft., 75c each; 10 for \$6.50

**Syringa, Golden**—Grows in compact form 3 to 4 feet high. Bright golden-yellow foliage; white flowers.

18 to 24 in., 75c each; 10 for \$6.50

**Syringa Grandiflora** (Large Flowered Mockorange)—Large showy white flowers slightly fragrant. Grows 7 to 8 feet.

2 to 3 ft., 50c each; 10 for \$4.50

**Syringa Coronarius** (Sweet Mockorange)—Well-known old favorite with pure white sweetly scented flowers. Grows 9 to 10 feet high.

2 to 3 ft., 50c each; 10 for \$4.50



*Hydrangea Arborescens*

**Hydrangea Arborescens** (Hills-of-Snow)—Large snowy-white flowers in clusters resembling snowball from July to September. Should be cut back to the crown each spring to keep it round and dense at a normal height of 3 to 5 feet. Grows well in shade.

2 to 3 ft., 50c each; 10 for \$4.50

**Hydrangea P. G.**—One of the finest and most popular hardy shrubs. Immense creamy-white heads of bloom changing to pink and bronze with age. Blooms from August to frost. Much improved by severe pruning each spring before leaf buds open to develop dense shrubs of compact form 3 to 4 feet high. Our stock is the true large flowered type. Illustrated on opposite page.

2 to 3 ft., 50c each; 10 for \$4.50

**Hydrangea P. G., Tree Form**—Same as bush but grown in tree form on single stem. 2 to 3 ft., \$1.00 each    3 to 4 ft., \$1.50 each    4 to 5 ft., \$2.00 each

**Japan Quince** (*Cydonia Japonica*)—Completely covered in early spring with dazzling scarlet flowers followed by small quince-shaped fruit. Growth bushy with protecting thorns. Grows 4 to 5 feet.

2 to 3 ft., 75c each; 10 for \$6.50

**Forsythia Fortunii** (Golden Bell)—A splendid tall growing shrub with bright yellow flowers appearing very early before leaves. Grows 8 to 10 feet. Illustrated on opposite page.

2 to 3 ft., 50c each; 10 for \$4.50

**Forsythia Spectabilis**—The most desirable of the Forsythias. More compact in growth and not as tall as *Fortunii*. Every branch is covered with vivid, yellow flowers before the foliage appears.

2 to 3 ft., 60c each; 10 for \$5.00

For 5 cents per plant extra we prepay postage to fourth parcel post zone

#### SPECIAL VALUE

##### Make Your Own Collections

Any ten Shrubs priced in this catalog at 50c each, \$4.50

Any fifteen Shrubs priced in this catalog at 50c each, \$6.50

Any twenty Shrubs priced in this book at 50c each, \$10.00

## WEIGELAS (Diervilla)

**Weigela Rosea**—An elegant strong growing shrub 7 to 8 feet high. Showy trumpet-shaped rosy-pink flowers in June. Illustrated on opposite page.

2 to 3 ft., 50c each; 10 for \$4.50

**Weigela Candida**—Grows 4 to 6 feet. Pure white trumpet-shaped flowers in great profusion during June and to some extent all summer. 2 to 3 ft., 50c each; 10 for \$4.50

**Weigela Variegated**—One of the best variegated leaf shrubs. Grows 4 to 5 feet. Light pink flowers. Foliage broadly margined with creamy-white.

18 to 24 in., 60c each; 10 for \$5.00



*Weigela Eva Rathke*

**Weigela Eva Rathke**—One of the finest and most distinct of the Weigelas. Brilliant carmine-red flowers, blossoming nearly all summer. Dwarf Habit, growing about 4 feet high.

18 to 24 in., 60c each; 10 for \$5.00



## SHRUBS

### FLOWERING EARLY 'TIL LATE

By careful selection of varieties you can have shrubs blossoming in profusion during every month of the growing season—April until October.

With this in mind we have chosen for you the "Early 'til Late Collection" illustrated on this page, which will give you a wide range of color, form and type of flowers, and many delightful variation in foliage. This has been our most popular collection for several years.

#### EARLY 'TIL LATE COLLECTION

|                          |              |
|--------------------------|--------------|
| Deutzia, Pride of Roch.  | Syringa      |
| Weigela, Rosea           | Forsythia    |
| Spirea, Vanhouttei       | Spirea, A.W. |
| Hydrangea, P. G.         |              |
| Seven Shrubs, \$3.00     |              |
| By Mail Postpaid, \$3.25 |              |

- 1—DEUTZIA, PRIDE OF ROCHESTER. Blooms in May. 50c each. Description on page 6  
 2—WEIGELA ROSEA. Blooms in June. 50c each. Description on opposite page.  
 3—SPIREA VANHOUTTEI. Blooms in May and June. 50c each. Description on page 9  
 4—SYRINGA, MOCKORANGE. Blooms May and June. 50c each. Description on page 11



*Forsythia*  
Blooms in April  
*Description opposite page*



*Spirea Anthony Waterer*  
Blooms July-Aug.  
*Description on page 9*



*Hydrangea P.G.*  
Blooms July-Oct.  
*Description opposite page*

# HEDGE PLANTS

*Plant a Hedge Wherever You Need a Fence*



*Hedge of Barberry Thunbergi (Japanese Barberry)*

**Barberry Thunbergi**—Dwarf-growing, rich bright green foliage turning to brilliant red in autumn. Attractive red berries remain on bush all winter. Perfectly hardy anywhere. Forms an impenetrable barrier with its thorny twigs. For a dense hedge plant one foot apart.

#### SPECIAL PRICES

|                  | Each   | Ten    | Hundred |
|------------------|--------|--------|---------|
| 15 to 18 in..... | \$ .20 | \$1.50 | \$10.00 |
| 18 to 24 in..... | .30    | 2.50   | 15.00   |



*California Privet Hedge*

**California Privet**—The most popular hedge plant for this section of the country. Grows rapidly, has handsome glossy foliage which remains green well into the winter. Can be kept trimmed to any desired shape or height. For a dense hedge plant 8 to 10 inches apart, with first branches even with ground.

#### SPECIAL PRICES

|                            | Each   | Ten    | Hundred |
|----------------------------|--------|--------|---------|
| 12 to 18 in., 2 years..... | \$ .10 | \$ .75 | \$4.00  |
| 18 to 24 in., 2 years..... | .15    | 1.00   | 6.00    |
| 2 to 3 ft., 2 years.....   | .20    | 1.25   | 8.00    |

**Amur River Privet**—A very hardy northern grown type for use in climates where California Privet freezes out. Makes a strong erect growing hedge similar in appearance to California Privet, bearing conspicuous white flowers. Plant 8 to 10 inches apart, with first branch even with ground.

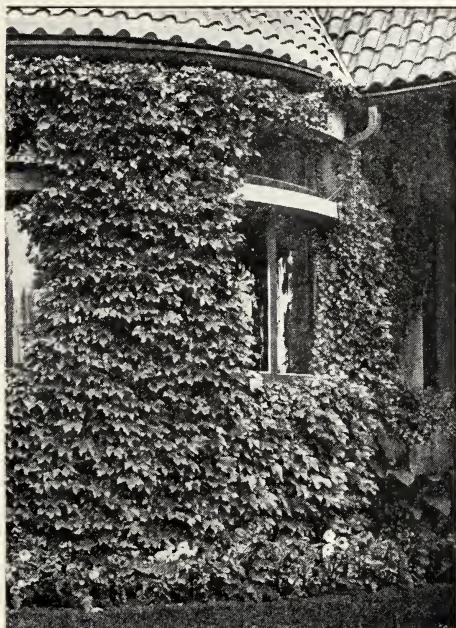
#### SPECIAL PRICES

|                  | Each   | Ten    | Hundred |
|------------------|--------|--------|---------|
| 15 to 18 in..... | \$ .15 | \$1.25 | \$ 8.00 |
| 18 to 24 in..... | .20    | 1.50   | 10.00   |
| 2 to 3 ft.....   | .25    | 2.00   | 15.00   |

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931

## HARDY VINES

**V**INES, particularly the hardy ornamental ones shown here in this book require practically no care or attention. They serve as charming, beautiful decoration for porches, trellises, fences, arbors, unsightly stumps of trees, etc., and also provide much needed shade. Woodlawn Quality Vines are the best and strongest you can buy. Strong, two-year-old, well-rooted, vigorous stock which has been grown in the open field.



Boston Ivy, *Ampelopsis Veitchii*

**Boston Ivy (Ampelopsis Veitchii)**—One of the finest hardy climbing vines, especially useful and desirable for covering walls as it will cling to any surface without support, especially brick, cement and stucco. The fresh deep green, closely overlapping foliage turns a rich crimson in the autumn.

75c each; 10 for \$6.00

### ORNAMENTAL PLANTING PAYS

Union City, Tenn.  
Aug. 24, 1930

I want to order some shrubs this fall. Am frank in believing the flowers and shrubs I ordered from you sold my home I built about seven years ago. We are building again and want to get our things from you for this home

Mrs. W. T. Darwell

For 5 cents per plant extra we prepay postage to fourth parcel post zone



Dutchman's Pipe--Birthwort

**Dutchman's Pipe (Birthwort)**—A unique vine of striking dense appearance, ideal where dense shade is wanted. Large, handsome, deep green leaves are closely and evenly laid. It has peculiar brownish flowers resembling miniature pipes. Perfectly hardy, easily grown.

\$1.00 each

### SPECIAL VALUE

#### Hardy Vine Collection

One each of the following varieties

|                               |                     |
|-------------------------------|---------------------|
| New Silver Lacevine           | Clematis Jackmani   |
| Bittersweet Vine              | Hall's Japan        |
|                               | Clematis Paniculata |
| Honeysuckle                   | Wisteria Purple     |
| Six choice vines described on |                     |

pages 16 and 17.....\$3.50

By Mail Postpaid.....\$3.75



*Hardy  
Vines  
make  
Lovely  
Living  
Screens  
and  
Coverings*

---

**THREE BEAUTIFUL  
CLEMATIS  
PICTURED AT LEFT**  
**Clematis Jackmani**  
**Clematis Mme. Ed  
Andre**  
**Clematis Paniculata**

---

From time to time I have purchased shrubs from your nurseries and in all cases I am pleased to say they have been of the very best quality.  
Utica, N. Y. October 29, 1930

A. J. Magra

**Clematis Jackmani**—Large, intense violet-purple flowers of velvety richness. Blooms freely in late summer and fall. The best known and most popular of the large flowered clematis. Illustrated above. **85c each**

**Clematis, Mme. Ed. Andre**—Medium size flowers of distinct crimson-red. Blooms profusely. Illustrated above. **85c each**

**Clematis Paniculata**—The most vigorous growing clematis with shining green foliage and a profusion of small, single, pure white star-shaped flowers borne in immense clusters or sheets in September, so that the entire vine is one mass of bloom. Delightfully fragrant. Grows rapidly. Illustrated above. **50c each; 10 for \$4.50**

**Clematis Henryi**—The finest large flowered white clematis. The pure white flowers are about the same shape and size as the red Mme. Ed. Andre pictured above, but usually have from six to eight petals. Blooms freely during summer and autumn. **85c each**

**American Ivy (Virginia Creeper or Woodbine)**—A splendid native vine of vigorous growth. Fine rich green in summer, changing to crimson and bronze in autumn. Very desirable for covering walls, verandas or trunks of trees. **50c each; 10 for \$4.50**



*American Ivy (Woodbine)*

*For 5 cents per plant extra we prepay postage to fourth parcel post zone*



New Silver Lacevine



Bittersweet Berries

**New Silver Lacevine** (*Polygonum Auberti*)—A very desirable vine, of strong vigorous growth and twining habit attaining a height of 25 feet or more. Grows rapidly. Fresh, shining green small foliage, producing from summer to fall great foamy masses of silvery-white flowers in great profusion.

75c each

**Hall's Japan Honeysuckle** (*Lonicera Halliana*)—One of the most rapid growing of all of the vines, very strong and vigorous, producing pure white fragrant flowers intermingled with yellow. Blossoms from July until frost. Valuable for covering and binding steep banks. Grows well in shady places. Illustrated at right above.

50c each; 10 for \$4.50

**Bittersweet** (*Celastrus Scandens*)—An excellent hardy native vine with yellow flowers, followed in autumn by clusters of brilliant red berries with orange capsules that make charming and lasting winter house decoration. Grows rapidly.

50c each; 10 for \$4.50

**Wisteria, Chinese Purple**—Unsurpassed for beauty and picturesqueness. Splendid for pergolas, porches and trellises. Attractive foliage and long pendulous clusters of pale lilac colored flowers often 12 inches long, in May and June. Is very hardy and lives to a great age. Trim back when young each spring to first eye from main stalk. Illustrated at right. 75c each



Hall's Japan Honeysuckle



Wisteria

# EVERGREENS

**T**HREE is nothing that can quite take the place of Evergreens. In the summer their stately dignified grandeur adds serenity to the riot of colors in other vegetation, and in snowy winter their cheerful freshness gives one a comforting promise, in the bleak landscape, that spring will come again.

All of our evergreens are choice varieties and are fine, strong, well-grown specimen plants that have been transplanted several times to develop a mass of fibrous roots. They are all shipped with a ball of earth around the roots, tied up in burlap as shown in the illustration below.



*Globe Arborvitae*

**Globe Arborvitae**—Forms a natural Evergreen Globe or ball without trimming. Largely used for foundation planting in front of taller specimens.

18 to 24 in., \$2.50; 2 to 3 ft., \$4.00

**American Arborvitae** (*Thuja*)—Erect pyramidal habit; dark green foliage, very hardy. Likes rather wet soil.

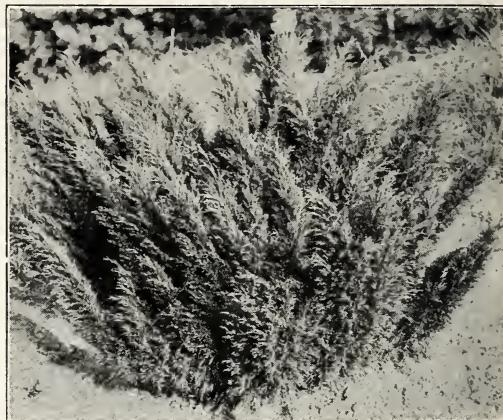
3 ft., \$2.50; 4 to 5 ft., \$4.00

**Siberian Arborvitae**—A very hardy variety naturally forming a rather blunt cone-shape.

18 to 24 in., \$2.50 each

**Irish Juniper**—One of the most popular of the erect, slender conical types. Dense, fine cut, grayish-green foliage.

3 to 4 ft., \$4.00 each; 4 to 5 ft., \$5.00 each



*Savin Juniper*

**Savin Juniper**—Low spreading tree with handsome, dark green foliage. Very good for foundation planting.

18 to 24 in., \$3.00 each; 2 to 3 ft., \$5.00 each



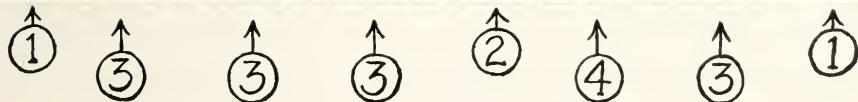
*Juniper Pfitzeriana*

**Juniper Pfitzeriana**—The most useful and satisfactory of the spreading evergreens. Perfectly hardy, retaining its fresh, silvery-green foliage throughout the winter. Makes a graceful feathery appearance. Especially good in foundation planting where height is not desired.

18 to 24 in., \$3.00; 2 to 3 ft., \$5.00

**Excelsa Stricta Juniper**—A hardy, satisfactory, conical form with fine, dense, silvery-green foliage.

18 to 24 in., \$3.00; 2 to 3 ft., \$4.00



## Woodlawn Foundation Evergreen Collection

| Key   | Quantity | Variety                     |
|-------|----------|-----------------------------|
| No. 1 | 2        | Pyramidal Arborvitae, 3'    |
| No. 2 | 1        | American Arborvitae, 3'     |
| No. 3 | 4        | Juniper Pfitzeriana, 18-24" |
| No. 4 | 1        | Mugho Pine, 15-18"          |

8 Choice Evergreens, \$22.50

**Balsam Fir**—A tall erect, rather slender growing tree with feathery needles. Especially desirable for its delightful fragrance.

3 to 4 ft., \$4.00; 4 to 5 ft., \$6.00

**Silver Redcedar** (Juniper Virginiana Glauca)—A well-known native variety with fine, dense foliage of compact, conical form and silvery-blue color. Excellent in foundation plantings, at corners. 2 to 3 ft., \$4.00 each

**Colorado Blue Spruce**—Wonderful ornamental tree of silvery-blue luster; of perfect form and symmetry. Grows to a height of 25 feet. 15 to 18 in., \$5.00; 18 to 24 in., \$8.00

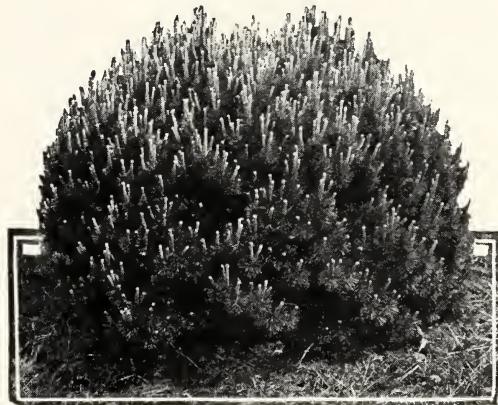
**Colorado Green Spruce**—Similar in form to the Colorado Blue, but with green foliage. 15 to 18 in., \$2.00; 18 to 24 in., \$3.00

**Norway Spruce**—The well-known Christmas Tree. Grows rapidly to a height of 25 feet or more. See illustration on page 20.

18 to 24 in., \$2.00; 2 to 3 ft., \$2.50

**Hemlock**—A beautiful hardy tree of conical shape tapering evenly from a broad base with long, gracefully drooping branches of rich dark green and short feathery needles.

3 ft., \$3.00; 4 ft., \$4.00



Dwarf Mugho Pine

**Mugho Pine** (Dwarf Mountain Pine)—Low dense growth usually broader than its height. Most effective and valuable for foundation planting in front of taller specimens.

15 to 18 in., \$3.00; 18 to 24 in., \$4.00

**Japanese Yew** (Taxus Cuspidata)—A splendid evergreen with upright branching form and shiny, waxy, dark green foliage.

18 to 24 in., \$4.00 each

**Dwarf Japanese Yew** (Taxus Cuspidata Nana)—Dwarf type of the above of dense spreading habit as wide as high.

12 to 15 in., \$5.00 each

**Pachysandra** (Japanese Spurge)—The best evergreen ground cover, especially valuable because it grows in shade. 6 to 10 inches.

10 for \$2.50; 25 for \$5.00; 100 for \$15.00



American  
Arborvitae, 3 ft.

Juniper  
Irish, 3 ft.

Globe  
Arborvitae, 18-24 in.

Siberian  
Arborvitae, 3 ft.

Norway  
Spruce, 2-3 ft.



Pyramidal Arborvitae

**Pyramidal Arborvitae**—One of the most beautiful and useful varieties; very erect and regular in form. Foliage is deep green, well retained in winter. Perfectly hardy, easily transplanted. One of the most satisfactory kinds for foundation planting at corners and on either side of entrances as accent points.

3 ft., \$3.50; 4 ft., \$5.00; 5 ft., \$6.00

**SPECIAL  
EVERGREEN COLLECTION**

The 5 Select Specimens **\$10.00**  
Pictured Above



Austrian Pine

**Austrian Pine**—With their rugged aspect and dark green needle foliage, stiff and resistant, Austrian Pines make a very artistic aspect in any landscape scheme. Individual trees are interesting in shape and habit and attain considerable size. 3 to 4 ft., \$4.00 each

## Hardy Perennials

**T**H E old-fashioned perennial garden is now distinctly the vogue. Perennials are like old family friends. They never forsake us, but come back each year to brighten our gardens with their beauty and friendly loveliness. The tops freeze back each winter but they come up fresh in the spring and increase in size and splendor as the years pass.

Plant as early in the spring as possible while the roots are still dormant. Keeping the flower stalks cut off after blooming prolongs the blooming period of nearly all kinds.



Anemone

**Anemone** (Wind Flowers)—A very beautiful hardy plant, blossoming from August until November. They grow 2 to 3 feet high. White and pink.      35c each; 3 for \$1.00

**Aquilegia** (Columbine)—A very showy and popular hardy garden plant. Blooms in early spring. We offer the famous Mrs. Scott Elliott's strain of long-spurred hybrids in many colors and combinations of red, blue, purple and yellow. Mixed colors only.      25c each; 5 for \$1.00

**Bleedingheart** (Dicentra)—A most delightful early spring flowering perennial bearing numerous rosy-red heart-shaped flowers in long drooping racemes. Grows about 2 feet high.      60c each; 3 for \$1.50

**Campanula** (Canterbury-Bells)—A lovely free flowering hardy plant blooming in July. Grows 2 to 3 feet. Illustrated at right above. Blue and white.      25c each; 5 for \$1.00

**Chinese Lantern Plant**—Dense bushes about 2 feet high, producing bright orange-scarlet, lantern-like fruit in autumn, which may be cut and dried for winter decorations. Propagated from pieces of roots. See illustration at right.

25c each; 5 for \$1.00

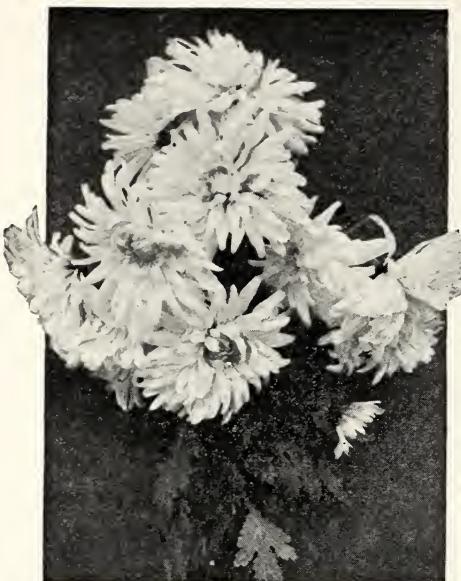


Campanula



Chinese Lantern Plant

*For 5 cents per plant extra we prepay postage to fourth parcel post zone*



*Hardy Chrysanthemums*

## Hardy Chrysanthemums

### All Large Flowering Kinds

**Argenteuilais**—Large, attractive, deep chestnut with bronzy-cast.

**Autumn Glow**—Typical autumn tints of brilliant crimson and orange.

**Golden Queen**—Large, pure yellow. Shaggy type.

**Homestead**—Bright, rich, rose-pink.

**Indian Red**—Strawberry-red over copper.

**Victory**—Snow-white. Large flowers.

Any of the above Chrysanthemums  
25c each; 5 for \$1.00

**Coreopsis**—Very showy, always satisfactory. Rich, golden-yellow flowers on slender wiry stems. Grows 2 to 3 feet.

25c each; 5 for \$1.00

**Gaillardia (Blanketflower)**—One of the most gorgeous of all flowering plants, growing 15 to 18 inches high. A hard center of deep maroon is thickly bordered with petals of orange and yellow ringed by circles of crimson, red and maroon. Illustrated at right.

25c each; 5 for \$1.00



*Shasta Daisies*

**Shasta Daisy**—A very popular hardy perennial which blooms more abundantly each season and continues in blossom for a long period. Large pure white flowers borne singly on long, stiff wiry stems. 12 to 15 inches high.

25c each; 5 for \$1.00



*Gaillardia—Blanketflower*

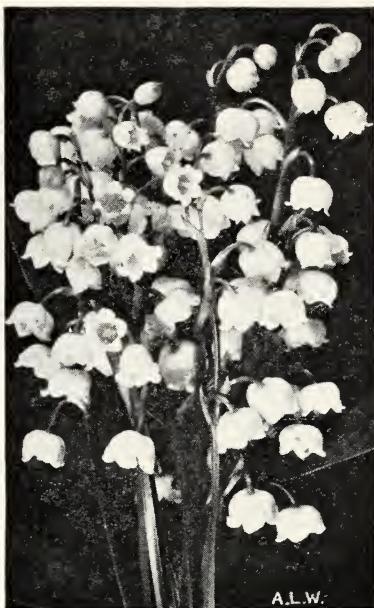
*For 5 cents per plant extra we prepay postage to fourth parcel post zone*



New Variegated *Yucca Filamentosa*

***Yucca Filamentosa* Variegated**—Especially valuable for its novel striking sword-like foliage of green margined with yellow, remaining all winter. Drooping, creamy-white flowers are borne in long spikes from center of plant.

50c each; 5 for \$2.00



Lily-of-the-Valley

**Lily-of-the-Valley**—Thrives in any soil, brightening the garden with its beautiful modest, fragrant white bells. Always desirable, especially for secluded spots.

5 for 50c; 10 for 75c; 100 for \$4.00

**Blue Bird Flower (Veronica)**—Deep indigo-blue flowers borne abundantly in long, thick, compact spikes from July to September. Illustrated at left.

25c each; 5 for \$1.00

**Helenium Autumnale Rubrum**—Tall growing plant 4 to 5 feet high. Deep bronzy-red masses of large daisy-like flowers in late summer and autumn.

30c each; 5 for \$1.25

**Heliopsis**—One of the best perennials for cut flowers, blooming almost constantly from the last of June to frost. Beautiful deep golden-yellow, daisy-like flowers growing about 3 feet high.

25c each; 5 for \$1.00

**Mallow, Red Flowering**—Large vivid red flowers from July to September. Grows about 5 to 6 feet high.

25c each; 5 for \$1.00

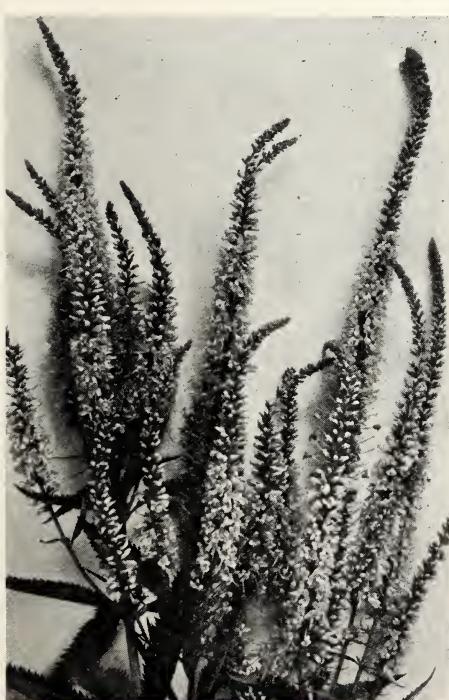
**Mallow, Pink**—Same as red variety but with large showy flowers of delicate pink with deeper shade in center. A splendid late blooming perennial.

25c each; 5 for \$1.00

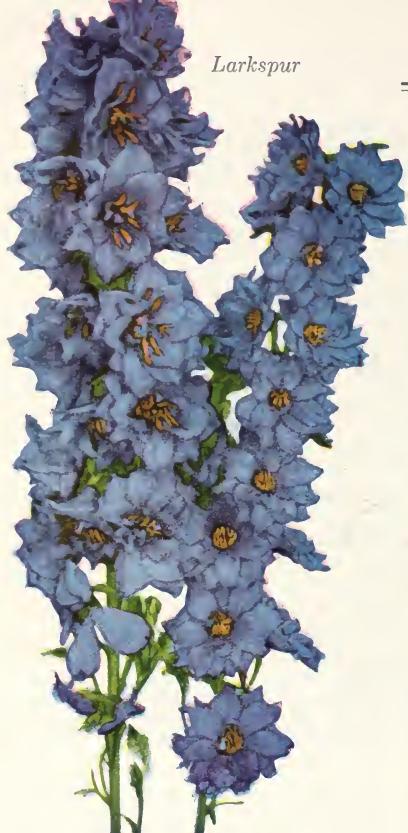
**Pyrethrum (Painted Daisy)**—Very hardy, easily grown, with beautiful daisy-like flowers of various shades of red, rose, pink and white on long stems. Grows about 12 to 18 inches. Blooms in June for a long period. Beautiful fern-like foliage.

25c each; 5 for \$1.00

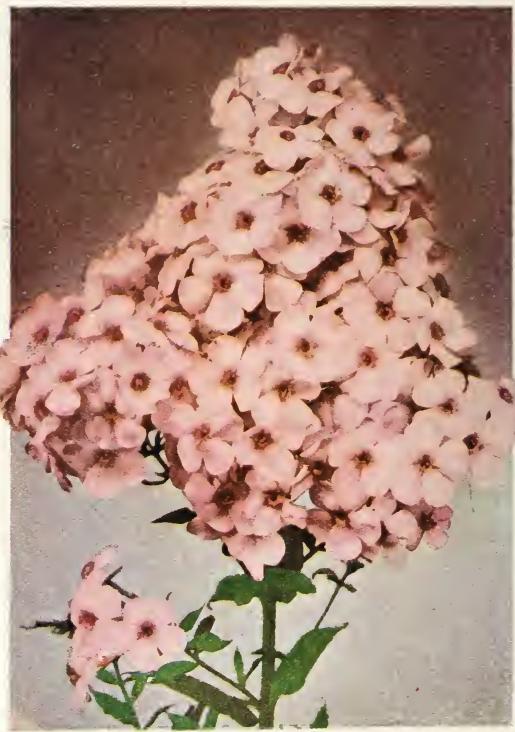
10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



Blue Bird Flower



Foxglove



Phlox, Rheinlander

## HARDY PHLOX

**Orchid Bride**—A new delicate orchid shade of very large size. Individual flowers are frequently large enough to completely cover a silver dollar.

**B. Comte**—New deep Burgundy-red, almost maroon. Prices Orchid Bride and C. Comte 30c each; 5 for \$1.25.

Any of the following varieties of Phlox  
25c each; 5 for \$1.00

**Jules Sandeau**—Large, free flowering variety or a delightful shade of sparkling pink.

**Von Hindenburg**—New brilliant fiery-red.

**Europa**—White with crimson-carmine eye.

**Fraulein G. von Lassburg**—Pure white. Very early.

**General van Heutz**—Brilliant salmon-red.

**King of the Purple**—Best rich purple.

**Rheinlander**—Beautiful salmon-pink in large clusters.

**G. A. Stroehlein**—Scarlet-orange with bright crimson eye.

**Larkspur (Delphinium)**—Long showy spikes of various shades of blue. We offer the new Hybrids which contain many delightful shades.  
25c each; 5 for \$1.00

**Foxglove (Digitalis)**—Very popular and desirable for a tall background. Stately racemes of flowers often 2 feet long on stems 5 to 6 feet. Mixed colors only.  
25c each; 5 for \$1.00

For 5 cents per plant extra we prepay postage to  
fourth parcel post zone



*A Rock Garden like this is colorful and interesting all season*

## ROCK GARDENING

NEVER before has rock gardening been as popular as at present. Certainly, in many locations, on slopes and where the contour of the ground is uneven, rock gardening affords a method of decoration which is intensely interesting and which can be developed in an infinite number of delightful ways. Plants which are used most largely in rock gardening are the dwarf trailing varieties which mat and cover the crevices between the rocks and flat surfaces. We have selected the following list of easily grown varieties which are best adapted for rock gardening:

| Botanical Name                | Common Name         | Height    | Colors            | Time of Bloom | Per 3  | Per 10 |
|-------------------------------|---------------------|-----------|-------------------|---------------|--------|--------|
| *Ajuga reptans                | Bugleweed           | 3-4 in.   | Blue              | May-June      | \$ .70 | \$2.00 |
| Alyssum saxatile              | Goldentuft          | 10-12 in. | Yellow            | April-May     | .75    | 2.25   |
| *Aquilegia alpina             | Alpine Columbine    | 12 in.    | Blue-White        | May-June      | .85    | 2.50   |
| *Arabis alpina                | White Rockcress     | 6-10 in.  | White             | April-May     | .70    | 2.00   |
| *Aster alpinus                | Alpine Aster        | 6-10 in.  | Blue              | May-June      | .75    | 2.25   |
| Campanula carpatica           | Bellflower          | 6-8 in.   | Blue              | June-Aug.     | .70    | 2.00   |
| Campanula persicifolia        | Bellflower          | 2-4 in.   | Blue, White       | June          | .75    | 2.25   |
| Cheiranthus                   | Siberian Wallflower | 12-18 in. | Orange            | May           | .70    | 2.00   |
| Delphinium chinensis          | Butterfly Larkspur  | 12-22 in. | Blue-White        | All Summer    | .60    | 1.80   |
| Dianthus plumarius            | Clove Pink          | 12 in.    | Pink, White       | May-June      | .60    | 1.80   |
| *Heuchera sanguinea           | Corallbells         | 9-18 in.  | Pink, Red         | June-Sept.    | .85    | 2.50   |
| *Iberis sempervirens          | Hardy Candytuft     | 9-12 in.  | White             | May-June      | .70    | 2.00   |
| Iris pumila                   | Dwarf Iris          | 1-9 in.   | Purple            | May           | .75    | 2.25   |
| Lychnis viscaria fl. pl.      | Double Campion      | 6-18 in.  | Red               | June-July     | .85    | 2.50   |
| Myosotis palustris            | Forget-me-not       | 6-12 in.  | Blue, Pink, White | April-July    | .70    | 2.00   |
| *Pachysandra terminalis       | Japanese Spurge     | 6-12 in.  | Evergreen         |               | .85    | 2.50   |
| Phlox subulata                | Ground Phlox        | 4-6 in.   | Pink, White       | April-May     | .70    | 2.00   |
| Physostegia vivida            | False Dragonhead    | 18-24 in. | Pink              | July-Aug.     | .85    | 2.50   |
| *Primula vulgaris             | English Primrose    | 6-10 in.  | Pale Yellow       | April-May     | .90    | 2.75   |
| Sedum acre                    | Golden Moss         | 4-6 in.   | Yellow            | July-Aug.     | .70    | 2.00   |
| Sedum spectabile<br>brilliant | Live-forever        | 15-18 in. | Rose              | Sept.-Oct.    | .70    | 2.00   |
| Sedum stolonifera             | Stonecrop           | 6 in.     | Pink, Evergreen   | July-Aug.     | .70    | 2.00   |
| Sempervivum                   | Hen and Chickens    | 4-10 in.  | Succulent Foliage |               | .60    | 1.80   |
| *Vinca minor                  | Trailing Myrtle     | 3-10 in.  | Blue              | April-June    | .70    | 2.00   |
| Viola cornuta                 | Tufted Pansy        | 5-8 in.   | Various           | April-June    | .70    | 2.00   |

*Note*—Varieties marked \* will grow in shade or semi-shade.

**Special Rock Garden Collection: 3 each, 8 varieties, our choice 24 plants, \$4.50**

## German Iris

**T**HE well-known lovely Flag, or Fleur de Lis of France. We offer some much improved varieties of exquisite coloring. Bloom in May and June.

**Celeste**—Fine, pale, azure-blue.

**Her Majesty**—Exquisitely tinted rosy-pink.

**Loreley**—Standards, light yellow; falls, deep blue, cream tinted.

**Nibelungen**—Standards, clear yellow; falls violet-purple, fawn bordered.

**Rhein Nixe**—Standards, pure white; falls deep violet, white edge.

Any of the above choice Iris 25c each;  
5 for \$1.00

## Japanese Iris

Bloom after German Iris are through, with exquisitely colored flowers of broad flat form often 10 inches across.

**Golden Bound**—Large, beautiful white.

**Blue Danube**—Lovely, deep blue.

**Mahogany**—Double, large, mahogany-red velvet-toned.

Any of the above Japanese Iris, 35c each;  
3 for \$1.00



*Festiva Maxima*

## Paeonies

**T**HE paeony is a noble flower, almost rivaling the Rose in brilliancy of color and perfection of bloom. Perfectly hardy anywhere. Plant 2 to 3 feet apart in deep, rich, well prepared soil covering the tops only about 2 or 3 inches.

**Albert Crousse**—Lovely shell-pink, bomb type with row of broad petals around the outer edge and large ball of finer cut petals in the center. 75c each

**Couronne d'Or**—Very double yellowish-white. Late. 50c each

**Duchesse de Nemours**—Pure white crown, sulphur-white collar. Early. 50c each

**Edulis Superba**—Large, clear pink, mixed with lilac. Early. 50c each

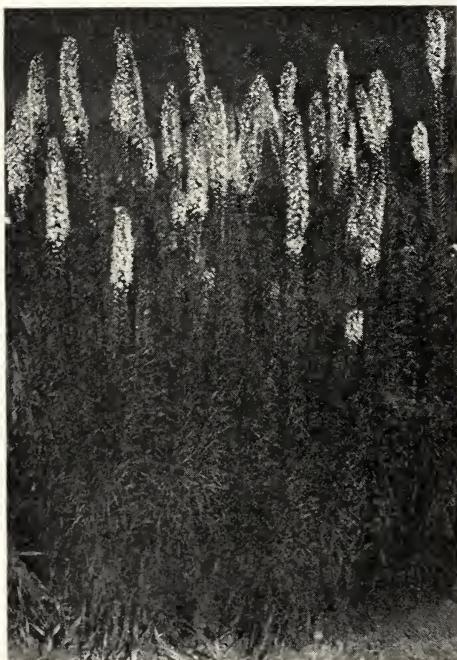
**Felix Crousse**—Deep red. 75c each

**Festiva Maxima**—Most popular white, flecked crimson in center. 50c each

**Madame Ducel**—Beautiful warm pink, of bomb type, with high-built center. 60c each

**Marie Lemoine**—Best late white. 75c each

**Sarah Bernhardt**—Splendid new pink. Semi-rose type. \$1.00 each



*Liatris—Blazing Star*

**Liatris** (Blazing Star or Gayfeather)—Combines beauty and odd appearance. Blooms in midsummer and fall, throwing up long, narrow spikes of rich lavender-pink flowers, 3 to 4 feet high. Good for cut flowers. 25c each; 5 for \$1.00

### PAEONY SPECIAL

Unnamed Paeonies in separate colors, many popular types and varieties. White, pink and red.

35c each; 10 for \$3.00

For 5 cents per plant extra we prepay postage to fourth parcel post zone

## Hardy Lilies

LILIES are perfectly hardy and very easy to grow. They are a delightful addition to the perennial garden. Plant the following varieties about 8 to 12 inches deep, as they root from the stem above the bulb.



*Auratum—Goldbanded Lily*

**Auratum (Goldbanded Lily)**—Large, graceful, deliciously fragrant flowers of delicate ivory-white with a gold band through the center of each petal.

50c each; \$5.00 per doz.



*Regale Lily*

**Regale**—A wonderfully beautiful trumpet-shaped flower of creamy-white, suffused with pink. Blooms in July.

50c each; \$5.00 per doz.

**Speciosum Rubrum**—Rosy-white, heavily spotted with rich crimson. Reflexed petals.

50c each; \$5.00 per doz.

## Gladioli

"GLAD FLOWERS"

**G**LADIOLI, affectionately known as "Glad Flowers," are enormously popular, because of their ease of culture, long period of bloom and the glorious display which they make with a minimum of effort. Plant bulbs in the spring as soon as danger of freezing is past.



*American Beauty*

**American Beauty**—Same color as the famous American Beauty Rose. Every spike a bouquet.

3 for 50c; 10 for \$1.50

**Anna Eberius**—Dark purple with deeper throat.

3 for 40c; 10 for \$1.00

**Crimson Glow**—Large open flowers of brilliant crimson.

3 for 40c; 10 for \$1.00

**Golden Measure**—Rich golden-yellow without any markings.

3 for 50c; 10 for \$1.25

*Continued on pages 28 and 30*



*Three Extra Choice Gladioli—Liebesfeuer, Orange Queen, Richard Diener*

**Gladioli (Continued)**

**Liebesfeuer**—One of the finest and richest colored scarlet Gladioli in existence. Illustrated above. 3 for 55c; 10 for \$1.60

**Orange Queen**—A new large flowered Primulinus Glad; one of the most popular ever grown. A lovely, pure, orange-copper. Illustrated above. 3 for 55c; 10 for \$1.60

**Richard Diener**—A majestic flower of pure salmon. Illustrated above.

3 for 55c; 10 for \$1.60

**GLAD FLOWER SPECIAL**  
One each of 12 selected varieties,  
our choice, 75c each

**A Few of the Best  
PRIMULINUS GLADIOLI**

The Primulinus Hybrids are distinguished for their slender, graceful habit of growth, making them exceedingly desirable for bouquets.

**Orange Queen**—Illustrated above and described on this page. 3 for 55c; 10 for \$1.60

**Los Angeles**—A lovely shade of pink. 3 for 50c; 10 for \$1.60

**Salmon Beauty**—Salmon pink with yellow throat. 3 for 40c; 10 for \$1.00

**Souvenir**—Rich, clear, canary-yellow. 3 for 50c; 10 for \$1.50

**Mixed Gladioli**—All types and colors in grand mixture.

10 for 50c; 100 for \$4.00

*Other varieties of Glads on page 30*

## DAHLIAS

*Rochester Beauty**Bronze Beauty*

**Rochester Beauty (C)**—A new cactus variety which attracts instant admiration everywhere. Beautiful soft rose of enormous size and perfect form. See illustration above.

\$1.00 each

**Bronze Beauty (C)**—Strikingly handsome gold-bronze. Very popular orange shade. Flowers of immense size. Blooms freely.

50c each; 3 for \$1.25

**Dr. Tevis (D)**—A magnificent flower that has won numerous prizes. Color soft salmon-rose suffused with gold. Flowers very large on long stems. Free bloomer.

50c each; 3 for \$1.25

*Dr. Tevis Dahlia**Dahlia continued on next page*

### Dahlia*s* (*Continued*)

**Countess of Lonsdale** (C)—One of the most popular and satisfactory Cactus Dahlias. Rich salmon-pink tinted apricot. A very persistent bloomer. 35c each; 5 for \$1.50

**D. M. Moore** (D)—Deep handsome maroon. 35c each; 5 for \$1.50

**Geisha** (P)—Probably the showiest Dahlia grown. Brilliant scarlet and gold. Petals broad, flat, loosely arranged with yellow center.

50c each; 3 for \$1.25



*Jersey Beauty*

**Jersey Beauty** (D)—One of the most popular and most satisfactory new varieties. A delightful shade of rose-pink. Enormous flowers of perfect form. 75c each; 3 for \$2.00

**Kalif** (C)—Large, pure scarlet; produced freely on long, stiff stems.

50c each; 3 for \$1.25

**Maude Adams** (S)—White deepening to lavender-pink in center. Very early. One of the most popular of this type.

25c each; 5 for \$1.00

**Mina Burgle** (D)—Beautiful, deep glowing crimson with long stems.

30c each; 5 for \$1.25

**Nifty** (D)—A new variety of popular autumn shade. Beautiful clear buff.

35c each; 5 for \$1.50

**Orange Queen** (F)—Lovely orange with long, stiff stems. 50c each; 3 for \$1.25

**Rochester Sunrise** (D)—Another new variety of rich, deep golden-yellow. Flowers of immense size and fullness, with more petals than any other variety. \$1.00 each

|   |               |
|---|---------------|
| <b>DAHLIA SPECIAL</b>                                 |               |
| One each of 10 select distinct varieties, our choice, | <b>\$2.50</b> |

**Dahlia*s* Mixed**—All classes and colors. \$10.00 per 100

### Gladioli

(Continued from pages 27 and 28)



*Mrs. Doctor Norton—Evelyn Kirtland*

**Mrs. Dr. Norton**—Famous pink and cream. A prize winner. 3 for 40c; 10 for \$1.00

**Evelyn Kirtland**—Rosy-pink, darker at edges, with brilliant scarlet blotch on lower petals. 3 for 45c; 10 for \$1.25

**Mary Pickford**—Delicate creamy-white, soft yellow throat. 3 for 40c; 10 for \$1.00

**Mrs. Frederick Peters**—Beautiful rose-lilac, red throat. 3 for 50c; 10 for \$1.50

**Mrs. Leon Douglass**—Delightful shade of rose, giant in size. Ruffled edges. 3 for 50c; 10 for \$1.50

**Purple Glory**—Deep velvety maroon-red of giant size. 3 for 50c; 10 for \$1.50

### MONTBRETIA

The bright and cheerful gold, yellow, orange and scarlet colorings of these summer flowering bulbs, their dainty gracefulness and profusion of bloom make them great favorites. Bulbs should be handled like Gladioli.

**Mixed Colors**—50c per doz.; \$3.50 per 100.



*A block of our Hybrid Tea Roses—vigorous two-year-old plants—Photographed in September*

## ROSES—The Queen of Flowers

WOODLAWN Roses have been selected with utmost care. They are all strong two-year-old field grown, the ideal age to set out in the garden and blossom the first season.

On the pages following we have grouped the varieties into four main classes: Hybrid Teas, or so-called Monthly or Everblooming Roses; Hybrid Perpetuals, Shrub Roses and Climbers. Our list includes the most worthy of the newer varieties and the most satisfactory of standard kinds. The index below will help you find the varieties you want.

### INDEX OF VARIETIES

|                            | Price | Page |
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| Mme. Butterfly.....              | .85   | 35   |
| Mme. Caroline Testout.....       | .75   | 35   |
| Mme. Edouard Herriot.....        | .85   | 32   |
| Mme. Gregoire Staechelin.....    | 1.50  | 40   |
| Mme. Hector Leuillot.....        | .85   | 33   |
| Mme. Jules Bouche.....           | 1.00  | 33   |
| Mme. Jules Grolez.....           | .75   | 35   |
| Mme. Leon Pain.....              | .75   | 36   |
| Margaret Dickson Hamill.....     | .75   | 35   |
| Mary, Countess of Ilchester..... | .75   | 35   |
| Miss Cynthia Forde.....          | .75   | 35   |
| Miss Lolita Armour.....          | 1.00  | 33   |
| Mrs. Arthur Robert Waddell.....  | .75   | 36   |
| Mrs. Herbert Stevens.....        | .75   | 35   |
| Mrs. John Laing.....             | .50   | 38   |
| Paul Neyron.....                 | .50   | 37   |
| Paul's Scarlet Climber.....      | .75   | 40   |
| Premier.....                     | 1.00  | 35   |
| Prince Camille de Rohan.....     | .50   | 38   |
| Radiance.....                    | .85   | 32   |
| Red Radiance.....                | .75   | 35   |
| Rev. F. Page-Roberts.....        | 1.25  | 32   |
| Silver Moon.....                 | .75   | 40   |
| Sir Thomas Lipton.....           | .50   | 39   |
| Souv. de Claudius Pernet.....    | .85   | 33   |
| Souv. de George Beckwith.....    | 1.00  | 32   |
| Souv. de Georges Pernet.....     | 1.00  | 32   |
| Talisman.....                    | 1.50  | 37   |
| Thousand Beauties.....           | .50   | 40   |
| Ulrich Brunner.....              | .50   | 38   |
| White Killarney.....             | .75   | 35   |
| Willowmere.....                  | 1.00  | 33   |



*Souvenir de Georges Pernet*



*Lady Margaret Stewart*



*Mme. Edouard Herriot*



*Rev. F. Page-Roberts*



*Radiance*

**Radiance**—Without doubt the most popular and satisfactory pink Hybrid Tea Rose. It thrives and blooms vigorously almost anywhere. Should be in every garden. Large blooms of two-tone pink, lighter inside with carmine shadings outside. **85c each**

**Souvenir de George Beckwith**—An immense rose of globular shape borne on strong erect stems. The color is shrimp-pink tinted with chrome yellow of a deeper shade in the fall. Retains its salmon-pink color to the last. Very vigorous and free blooming, standing hot sun well. **\$1.00 each**

## EVERBLOOMING HYBRID TEA ROSES

**T**HE Hybrid Teas, commonly called the Everblooming, or Monthly Roses, commence to blossom in June and continue until fall. This is now the most popular class of Roses and great advances have been made in the development and improvement of varieties in recent years. Of the many hundreds of kinds now available we have selected and offer here those which we have found most suitable and adaptable.

**Souv. de Georges Pernet**—One of the outstanding introductions of the late famous French hybridizer, Pernet Ducher. Long pointed buds of rich Oriental red, tipped with deep carmine opening to shimmering rose with buttercup-yellow at base of petals. **\$1.00 each**

**Lady Margaret Stewart**—Winner of the 1928 Gold Medal at Bagatelle, France, the world's most coveted rose prize. The pointed bud is deep orange shaded scarlet and opens into large blooms of deep sunflower-yellow, the reverse of petals heavily shaded orange-brown. **\$1.25 each**

**Mme. Edouard Herriot** (The Daily Mail Rose)—The long pointed buds are a deep glowing coral-red which changes as the flower opens to a lovely orange-pink. A continuous bloomer. Does well in partial shade. **85c each**

**Rev. F. Page Roberts**—Long shapely buds of Indian yellow shaded with deep carmine which suffuses the entire flower as it opens. When half open the flower is almost of perfect form, and when fully open it makes a cup which never flattens. One of the finest of the newer varieties. **\$1.25 each**

**Juliet**—Outside old gold, inside rich rosed, changing to deep rose as flowers expand. An abundant summer bloomer, very fragrant. **75c each**

I purchased a number of rose bushes of you last spring and want to say the flowers have been the attraction of the neighborhood.

Mrs. E. Washington  
Albany, N. Y., Sept. 26, 1930.

For 5c per plant extra we prepay postage to fourth parcel post zone



*Mme. Jules Bouche*



*Willowmere*



*Mme. Butterfly*

**Mme. Jules Bouche**—Buds are long pointed and flowers very double white with a strong tinge of pink in the center petals. One of the most satisfactory white Hybrid Teas.

\$1.00 each

**Willowmere**—A lovely Rose of large size and splendid form, clear pink in color and glowing with light orange. Preferred in place of Los Angeles because of its vigor and blooming qualities.

\$1.00 each

**Mme. Butterfly**—A harmony of pink, apricot and gold. Resembles the well-known and much loved Ophelia, of which it is a descendant, but it has much more intensive coloring. "A Glorified Ophelia." 85c each

## THE WOODLAWN HALF DOZEN Hybrid Tea Roses

*Illustrated on Back Cover*

The following six Roses have been selected for their hardiness, vigor, ease of culture and general desirability for the ordinary rose garden.

All six Roses specially priced . . . \$4.00

Postpaid . . . . . \$4.25

**Miss Lolita Armour**—A beautiful American Rose which won the 1921 Bagatelle Gold Medal, the highest rose honor. Very large blooms of chrome yellow at base shading to burnt orange and copper. Reflex of petals yellow at base shading to bright salmon. \$1.00 each

**General Janssen**—A large flower of glowing deep rosy-carmine with long pointed buds. Vigorous and upright in habit, continuous bloomer. 85c each

**Mme. Hector Leuillot**—A variety of outstanding merit. Salmon-pink in center shading to gold at base of petals. Gold suffuses the entire flower as it opens. Shapely full blooms. Vigorous grower with bronzy foliage. 85c each

**Eugene Boullet**—Splendid deep crimson, full and globular, very free bloomer. Vigorous branching plants with bronzy-green foliage. One of the best and hardiest red Hybrid Teas. 85c each



*Souvenir de Claudio Pernet*

**Souvenir de Claudio Pernet**—Without question one of the finest and most satisfactory yellow roses of recent introduction. Pure, striking sunflower-yellow, deeper in center. Very large, full and beautifully formed flowers. Splendid for cutting in the bud and taking into the house to enjoy its beauty and lasting quality. 85c each

I want to tell you how well everything I have bought from you has done.  
Alden, N. Y., Sept. 27, 1930.

Mrs. A. F. Baldwin

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



*Dame Edith Helen*

**Dame Edith Helen**—One of the best of the newer pink roses. The large buds on erect stems open slowly holding their color which is similar to that of Paul Neyron, which is illustrated on page 37, until the end of the bloom. An unusual exhibition rose. \$1.00 each



*La Tosca*

### Keep Your Roses Healthy

The most effective preventative and control of most diseases of Roses is the use of Pomodust, or Pomo-Green. Mildew, black spot and leaf eating insects can be eliminated by the use of either of these two materials which are the same in effectiveness except that the Pomo-Green is a new improved form, dyed deep green so that it is not conspicuous on the foliage. Every gardener should have a pound can of one of these materials on hand and dust periodically during the growing season. Prevention is better than cure. Supplied in 1 lb. packages as follows: Pomodust, 30c By mail postpaid, 40c Pomo-Green, 50c By mail postpaid, 60c

*Other insecticides and fungicides on page 59*



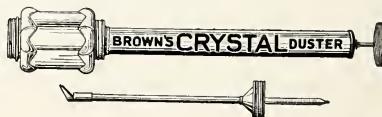
*Lady Ursula*

**Lady Ursula**—A dependable rose of vigorous upright habit. Delicate shell-pink blooms on long stems. Does particularly well in dry locations. 75c each

**Lady Pirrie**—A satisfactory variety of large, well formed flowers, coppery-salmon outside, flushed lighter inside. Buds large, long pointed. Strong vigorous grower. 75c each

**La Tosca**—A splendid garden variety of silver-pink, deeper in center. Very vigorous, nearly thornless, extremely free flowering and resistant to disease. 75c each

### Crystal Duster Gun



The best hand dust gun we have found for applying dust insecticides of any kind. Has a long spout with a fan-shaped nozzle which will blow a dust cloud from the ground up under your plants.

\$1.35. By mail postpaid, \$1.50

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



*Miss Cynthia Forde*

**Miss Cynthia Forde**—A very dependable garden hybrid tea rose. Produces quantities of perfectly formed pure silvery-pink blooms shading to pure white, deliciously fragrant.

75c each

**Mme. Abel Chatenay**—A lovely much admired carmine-pink, shaded salmon, deeper at base of petals. Buds of splendid form.

75c each

**Mme. Caroline Testout**—A general favorite. Large globular flowers of bright salmon-rose pink. Delightfully fragrant. This is the rose which borders the streets of Portland, Ore., making it famous as "The Rose City."

75c each

**Mme. Jules Grolez**—Large, double deep rose-pink flowers, long pointed buds. 75c each

**Margaret Dickson Hamill**—A lovely rose of globular shape, buff-orange in color, very free flowering and fragrant. Stems are long and strong. Plants are vigorous and of branching habit. Foliage dark green, leathery. 75c each

**Mary, Countess of Ilchester**—Attractive lively shade of rosy-carmine. Very full ball-shaped flowers. 75c each

**Mrs. Herbert Stevens**—An excellent white hybrid tea. The flowers are of medium size, semi-double, snowy-white, shaded with fawn and peach toward center. Has few thorns. Can be depended upon to produce many lovely white blooms throughout the season. 75c each

**Premier**—Delightfully fragrant, beautifully formed, rich dark pink, of good size. Stems long, strong and thornless. \$1.00 each



*Red Radiance*

**Red Radiance**—A companion to the famous Radiance shown on page 32, with the same form, habit of growth, vigorous and disease resistant foliage. The color is a brilliant cerise-red. One of the best and most dependable red hybrid tea roses. 75c each



*White Killarney*

**White Killarney**—A duplicate of the famous and charming pink Killarney with flowers of snowy-white. Especially beautiful in the bud.

75c each

I received my plants in fine condition.

Biddeford, Me

June 26, 1930

Pauline B. Landry

My roses this month are just fine. Travelers stop to look at them and that just makes me glad.

Massillon, O.

Oct. 10, 1930

John S. Foster

For 5 cents per plant extra we prepay postage to fourth parcel post zone



*Gruss an Teplitz*

**Gruss an Teplitz**—Probably the hardestiest, most widely grown and satisfactory ever-blooming red rose for the garden. The color is scarlet, shading to velvety-crimson, very fragrant and one of the most profuse bloomers of all roses. 75c each



*Mme. Leon Pain*

**Mme. Leon Pain**—Buds are carmine suffused with orange, opening to a double flower of silvery-pink, shaded with carmine and orange. Of good habit and foliage. 75c each



*Betty*

**Betty**—A dependable variety of lovely coppery-rose, overspread with golden-yellow. Deliciously fragrant. Long pointed buds. A continuous bloomer, especially good in autumn. 85c each



*Mrs. Arthur Robert Waddell*

**Mrs. Arthur Robert Waddell**—Long pointed, half opened buds are peach-apricot in color, opening to graceful loose-petaled orange-salmon blooms. 75c each



*Talisman*

**Talisman**—No other rose of recent introduction has been received in such enthusiastic acclaim as *Talisman*. It is the most vividly colored rose ever introduced. A striking mixture of orange, red and yellow. Plants are vigorous and hardy. Blossoms best in cool weather.

\$1.50 each

## HYBRID PERPETUAL ROSES

**T**Hese are commonly called the June Roses, as they blossom most profusely in June, although many of them blossom periodically throughout the summer and autumn, especially if the blooming canes are cut back after the June bloom has faded. Although they are not at present as popular as the Hybrid Teas, they are far more hardy and more vigorous and produce larger, fuller blooms, and in June the flowers are borne in riotous profusion. This class of Roses is always satisfactory, is not as exacting in care required to make them grow successfully. Every garden should have at least a few of these vigorous, easily grown Hybrid Perpetuals.

*For 5 cents per plant extra we prepay the postage to fourth parcel post zone*



*Paul Neyron*

**Paul Neyron**—A magnificent rose, by far the largest in cultivation. Very double, beautiful deep rose-pink with delightful fragrance. Blossoms abundantly throughout the season.

50c each



*Snow Queen (Frau Karl Druschki)*

**Snow Queen (Frau Karl Druschki)**—Often called White American Beauty. Acclaimed everywhere as the finest and most satisfactory pure white rose. Perfect in form, strong and vigorous in habit and extremely hardy. Blossoms profusely throughout the season.

50c each

## Hybrid Perpetual Roses (*Continued*)



*General Jacqueminot*

**General Jacqueminot**—The old favorite “Jack Rose.” Brilliant crimson. One of the most handsome and showy red roses, especially beautiful in the bud. 50c each

**Clio**—Fine, large, globular flowers borne in clusters. Flesh color, shaded in center with rosy-pink. Of vigorous growth and handsome foliage. 50c each

**Mrs. John Laing**—Very large, long pointed buds opening to immense full flowers of beautiful soft pink with a satiny sheen. A profuse bloomer. 50c each



*Prince Camille de Rohan*

**Prince Camille de Rohan**—Deep velvety-crimson. Nearest approach to a black rose. Very large and vigorous. 50c each

**Ulrich Brunner**—Large, fragrant, strikingly handsome brilliant cherry-crimson, of beautiful form and finish. Blooms freely. 50c each

### WOOD'S FAVORITE HARDY ROSE COLLECTION

Mrs. John Laing      Snow Queen  
Paul Neyron      Gruss an Teplitz  
General Jacqueminot

Described on this and preceding pages  
5 two-year-old, field grown bushes,

Special price, \$2.25  
By mail postpaid, \$2.50

## SHRUB ROSES

We are grouping together under this head those roses which are most useful for landscape work. They are unexcelled for massing, hedge planting, as single specimens, or in general shrubbery planting. All of them have very handsome compact foliage, as well as beautiful flowers.



*Hugonis, Golden Rose of China*

**Hugonis**—The famous Golden Rose of China. A wonderfully beautiful, valuable and distinct shrub rose, growing about 5 to 6 feet in height, with graceful arching branches which are completely covered with golden-yellow bloom in early May, several weeks before any other roses are in bloom, followed by ornamental red fruit. Dainty dense foliage.

\$1.00 each; 5 for \$4.50

For 5 cents per plant extra we prepay postage to fourth parcel post zone

**Shrub Roses (Continued)***F. J. Grootendorst*

**Rugosa Hybrid, F. J. Grootendorst**—One of the best of the new Rugosa Hybrids. An everblooming variety which is becoming more and more popular each year. The small very double red flowers grow in clusters. The edge of each petal is serrated and somewhat resembles a carnation. They begin blooming early and continue until frost. 75c each; 5 for \$3.50

**Rugosa Rose, Sir Thomas Lipton**—Double snow-white flowers of medium size in clusters. Vigorous growing plants.

50c each; 10 for \$4.80

**Rugosa Rose, Hansa**—Large, full, double, reddish-violet blooms. The plants are vigorous and blossom very profusely.

50c each; 10 for \$4.80

**BUSH BABY RAMBLERS**

The Baby Ramblers or Dwarf Polyanthas are low growing compact bushes, not climbing. They are very desirable for beds and low hedges, growing about 2 feet high. Large, red flowers are borne in clusters of twenty to forty flowers at a time. Blooms continuously from June until heavy frost. 50c each; 5 for \$2.25

**HOW TO GROW ROSES**

Written by three leading rose authorities. 210 pages, fully illustrated, invaluable in answering your rose growing problems.

\$2.00, Postpaid.

**Climbing Roses****Strong Selected Two-year-old Field-grown Plants**

Climbing roses make lovely living screens and coverings for porches, trellises, pergolas, walls and fences. They grow very easily, bloom profusely through a long season and have very handsome attractive foliage. They are perfectly hardy anywhere. If kept cut back, many varieties, especially like Paul's Scarlet Climber, on page 40, can be kept in bush form and make splendid impenetrable hedges.

*American Beauty Climber*

**American Beauty Climber**—Fragrant, rich, carmine flowers, three to four inches in diameter are produced in great abundance on separate stems, of the same color and type as the old favorite American Beauty bush rose, but about twenty times as many blooms.

75c each; 10 for \$7.00

**Aviateur Bleriot**—One of the best yellow climbing roses. The exquisite golden-yellow buds develop into full, double, primrose blooms with a golden center. Flowers are borne in graceful large clusters and have a delightful magnolia-like fragrance. A vigorous grower.

75c each; 10 for \$7.00

**Climbing Roses (Continued)****THE NEW SPANISH BEAUTY****Mme. Gregoire Staechelin***Illustrated on front cover*

Conceded by all who have tried it to be one of the finest climbing roses ever introduced. Winner of the 1927 Bagatelle Gold Medal, the supreme rose honor. The long pointed buds are crimson at first, then as the flower opens, the outer petals show splashes of carmine with an iridescent pearl-pink inside. At all stages the flower has a marvelous coloring defying adequate description. It is a tall, vigorous grower with handsome disease resistant foliage.

\$1.50 each

**Crimson Rambler**—An old favorite. Vigorous rapid grower, with large clusters of crimson flowers.

50c each; 10 for \$4.80

**Dr. Van Fleet**—One of the finest of the newer type of climbing roses. Perfectly formed, long pointed buds of deep pink on long stems with several in a cluster that develop into a lighter shade of pink expanding to about 4 inches. A vigorous grower with deep green, glossy, disease resistant foliage.

75c each; 10 for \$7.00

**Dorothy Perkins**—One of the most vigorous growing and useful of all climbing roses. Clear cherry-pink fragrant flowers formed in great profusion and lasting for a long time. They are double and the petals are crinkled, giving them a delightfully fluffy appearance. Will often grow 20 feet in a single season.

50c each; 10 for \$4.80

**Excelsa (Red Dorothy Perkins)**—Double scarlet flowers in great clusters, similar in habit and form to Dorothy Perkins. Extremely vigorous, hardy and disease resistant.

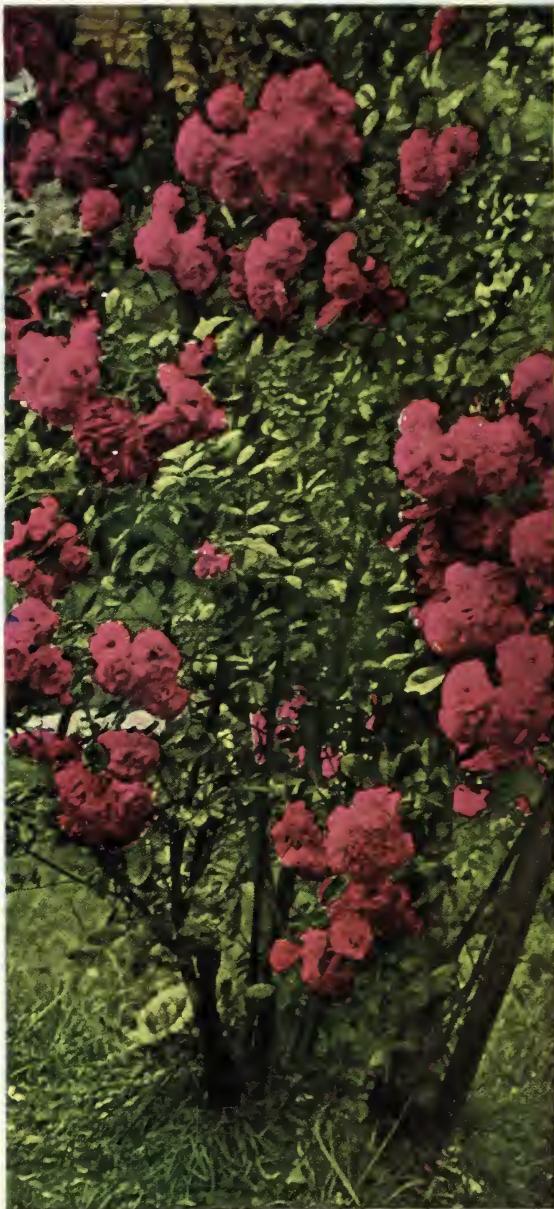
50c each; 10 for \$4.80

**Silver Moon**—Large, pure white, semi-double flowers often 4 inches in diameter with attractive yellow stamens, borne in great profusion. One of the most satisfactory white climbing roses.

75c each; 10 for \$7.00

**Thousand Beauties (Tausendschön)**—Superb double flowers in large clusters, varying from deep cherry-pink to light rose, all shades being found in a single cluster. Magnificent light green, glossy foliage. The smooth strong canes are nearly thornless. Highly desirable for covering walls, fences, porches and pergolas.

50c each; 10 for \$4.80

*Paul's Scarlet Climbing Rose*

**Paul's Scarlet Climber**—Without a doubt the most desirable of all red climbing roses. The color is vivid scarlet of lasting brilliancy which does not fade, but remains bright until the petals fall. Grows naturally in splendid pillar form of medium height without spreading.

75c each; 5 for \$3.50

*For 5 cents per plant extra we prepay postage to fourth parcel post zone*

## Ornamental Trees

**T**HE value of trees can scarcely be overestimated. They are essential in any planting scheme. First of all, of course, their use along highways for street planting is self-evident. They are also important in other parts of your property to furnish shade, protection and to act as a suitable setting for your house and other buildings and to make the lower growing shrubs and plants more effective. Ornamental trees are desirable for shutting off unsightly views and should be placed according to a well conceived plan as is the case with shrubbery, vines and other ornamental planting. The original outlay of money is very slight compared to the ever increasing pleasure and enhanced property value thus secured.



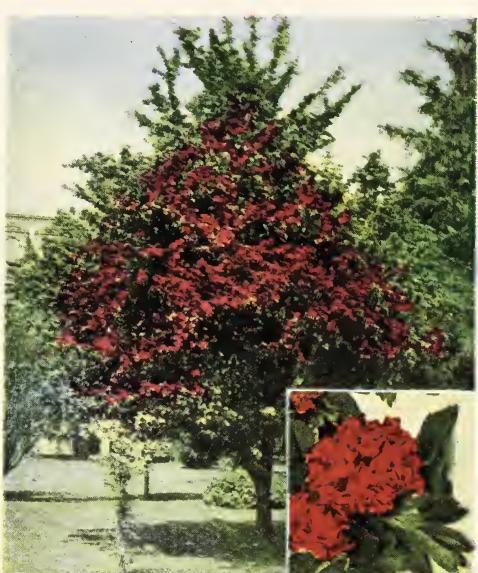
*Mountain Ash*

**Mountain Ash**—A very handsome erect growing tree attaining a height of 25 to 30 feet, with graceful spreading branches and fern-like foliage. White flowers in early spring are followed by clusters of beautiful orange-red berries which remain throughout the winter. The color of the berries is much more intense than indicated in the illustration above.

6 to 8 ft., \$2.00; 8 to 10 ft., \$2.50

**Catalpa Speciosa**—Handsome, Oriental appearing tree; large heart-shaped downy leaves with fragrant flowers in June. Grows 30 to 35 feet. 8 to 10 ft., \$1.50 each

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



*Paul's Double Flowering Thorn*

**Paul's Double Flowering Thorn**—An excellent lawn specimen with graceful spreading branches, excellent foliage and double bright carmine flowers in May and June. Grows 12 to 15 feet. 4 to 5 ft., \$2.50; 5 to 6 ft., \$3.00



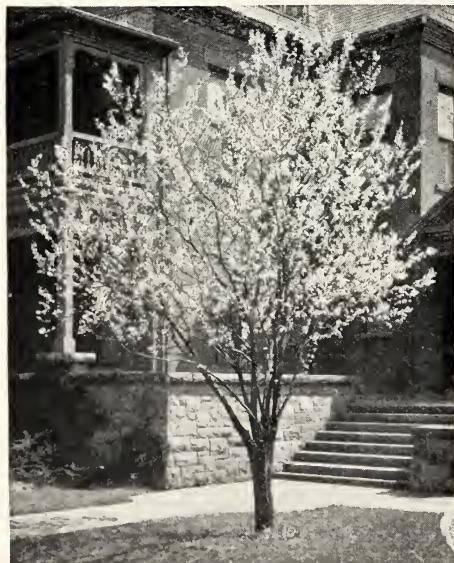
*Catalpa Bungei—Umbrella Tree*

**Catalpa Bungei (Umbrella Tree)**—Grafted on stems 4 to 6 feet high, making an umbrella shaped top of formal appearance with large, glossy, heart-shaped, deep green leaves. Excellent on either side of entrances, along driveways, etc. \$1.50 each; 2 for \$2.80



*Tea's Weeping Mulberry*

**Tea's Weeping Mulberry**—Umbrella-shaped head with stems 5 to 6 feet, with graceful willowy branches drooping to the ground. Beautiful glossy foliage. \$2.50 each



*Purpleleaved Plum*

**Purpleleaved Plum** (*Prunus Pissardi*)—Finest purpleleaved small tree growing 12 to 15 feet. Leaves when young are deep crimson changing to dark purple. 4 to 5 ft., \$1.00 each



*The Stately American Elm*

**American Elm**—One of our best known and most beautiful trees, of commanding form. Its towering branches spread out at the top like a huge umbrella, attaining a height of 80 to 100 feet. Adds distinction to any landscape.

8 to 10 ft., \$2.00 each; 10 for \$17.50  
10 to 12 ft., \$2.50 each; 10 for \$22.50



*Lombardy Poplar*

**Poplar, Lombardy**—Admired for its erect, spire-shaped, rapid growth of 60 to 80 feet in height. Very desirable and distinctive, especially on large grounds, along roads, as a screen or windbreak.

8 to 10 ft., \$1.25 each; 10 for \$10.00  
10 to 12 ft., \$1.50 each; 10 for \$12.50

**Poplar, Carolina**—The most rapid growing tree we have, attaining a height of 75 to 90 feet, of oval or pyramidal form. Useful as a screen or windbreak. Should not be planted too close to buildings, or where there are sewers or pipe lines.

8 to 10 ft., \$1.00 each; 10 for \$8.50  
10 to 12 ft., \$1.25 each; 10 for \$10.00

**American Linden or Basswood**—A native tree of unusual stately beauty. Foliage luxuriant and curious cream colored flowers in July. Grows upright and rapidly to a height of 70 to 80 feet.

8 to 10 ft., \$2.50 each

**Oriental Plane (European Sycamore)**—Well-known, vigorous growing tree, especially useful in cities where there is much smoke. A lofty, wide spreading tree growing 70 to 80 feet, with dense, handsome foliage.

8 to 10 ft., \$2.50 each



*Redleaved Maple*

**Maple, Schwedleri (Redleaved)**—A strikingly attractive tree with gleaming red foliage in the spring, deepening to purplish-green in mid-summer and golden-bronze in the autumn. Makes a rounded compact head, similar in form to Norway Maple, growing 40 to 60 feet high.

6 to 8 ft., \$4.00; 8 to 9 ft., \$5.00

**Maple, Norway**—One of the most popular and desirable of the Maples, especially useful for street planting and for the lawn. Makes a compact, rounded, massive head similar in shape to the Schwedleri, which is pictured above. The foliage is broad, rich green. Grows fairly rapidly to 50 to 70 feet.

8 to 10 ft., \$3.00; 10 to 12 ft., \$3.50

12 to 14 ft., extra large caliper, \$5.00

**Maple, Sugar or Rock**—A splendid native tree, stately in form with fine ornamental foliage, especially good in heavy clay soil.

8 to 10 ft., \$2.50; 10 to 12 ft., \$3.00

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



*Wier's Cutleaved Maple*

**Maple, Weir's Cutleaf**—An unusually beautiful tree, with slender, graceful rather drooping branches and with deeply cut or dissected foliage. Grows rapidly to a height of 60 to 70 feet.

8 to 10 ft., \$2.00 each; 10 to 12 ft., \$2.50



*Silverleaved Maple*

**Maple, Silverleaved**—The most rapid growing of all the Maples. Very desirable for quick shade. Leaves silvery underneath, with brilliant autumn coloring. Attains height of 60 to 80 feet.

8 to 10 ft., \$1.50;

10 to 12 ft., \$2.00;

12 to 14 ft., extra large, \$3.00



Cutleaf Weeping Birch

**Cutleaved Weeping Birch**—One of the most beautiful ornamental lawn trees with graceful, slender drooping branches; fine cut foliage and silvery-white bark. Attains height of 30 to 40 feet.

6 to 8 ft., \$2.50 each; 8 to 10 ft., \$2.75

#### RED FLOWERING DOGWOOD

**Cornus Florida Rubra**—A beautiful lawn specimen tree of spreading irregular form growing 15 to 20 feet high. Handsome rosy-red flowers of large size are produced in early spring before leaves appear. Attractive grayish-green glossy foliage turning in autumn to deep red. Shipped with a ball of earth tied up in burlap.  $2\frac{1}{2}$  to 3 ft., \$3.75 each

#### CHINESE ELM

A valuable new addition to our list of ornamental trees. The most rapid growing of all Elms. Attains a height of 40 to 50 feet, forming a dense, spreading top. Foliage is small, dense and dark green. Grows twice as fast as the American Elm. 8 to 10 ft., \$3.75

**American Redbud** (*Cercis Canadensis*) (Judas Tree)—A very attractive small tree growing 12 to 15 feet, of irregular form and heart-shaped leaves. It is covered with delicate pink blossoms early in spring before the leaves appear.

2 to 3 ft., \$1.00 each

#### FLOWERING CRABS

Very desirable small trees for the lawn, growing 10 to 15 feet in height with rounded, compact heads and profuse blooms in early spring.

**Japanese Flowering Crab** (*Floribunda*)—Handsome bright rose-colored flowers borne in great profusion in May, followed by small red fruit liked by birds.

2 to 3 ft., \$1.25; 3 to 4 ft., \$1.50

**Redvein Crab** (*Niedzwetzykana*)—Large red flowers, purplish foliage, red branches. Purplish edible fruit.

3 to 4 ft., \$1.25; 4 to 5 ft., \$1.50

**Scheidecker** (*Scheideckeri*)—Small bright rose-colored flowers in great profusion.

3 to 4 ft., \$1.25; 4 to 5 ft., \$1.50

**Chinese Flowering Crab** (*Spectabilis*)—Semi-double, coral-red flowers, pale yellow fruit.

3 to 4 ft., \$1.25; 4 to 5 ft., \$1.50

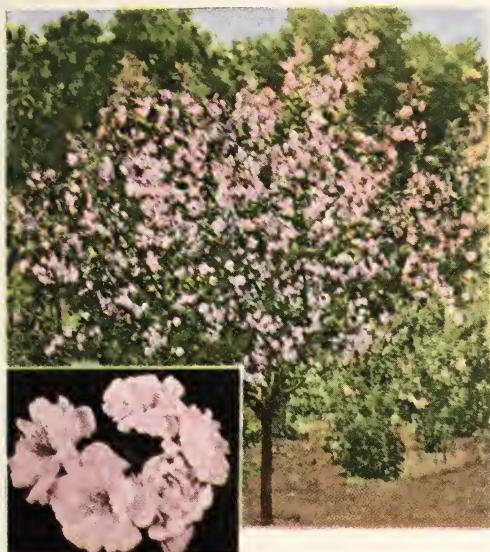


Carmine Crab

**Carmine Crab** (*Atrosanguinea*)—Deep purplish-red buds, opening to brilliant carmine. One of the most attractive varieties.

3 to 4 ft., \$1.25; 4 to 5 ft., \$1.50

Save money by ordering early. We will ship at proper planting time for your section



*Bechtel's Doubleflowering Crab*

**BECHTEL'S DOUBLEFLOWERING CRAB**

The most popular and most beautiful of all the flowering crabs. Bears large, double, fragrant flowers of delicate pink which have the appearance of roses.

**SPECIAL PRICES**

|                      |
|----------------------|
| 18 to 24 in., \$ .40 |
| 2 to 3 ft., \$ .65   |
| 3 to 4 ft., \$1.00   |
| 4 to 5 ft., \$1.25   |



*Japan Weeping Cherry*

**Japan Weeping Rose Flowered Cherry**—Delicate pink flowers bloom early in May before the leaves appear and resemble miniature roses. The mass of bloom completely conceals the branches of this beautiful lawn specimen tree.

5 to 6 ft. stems, \$3.50 each

10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931



*Kanzan Flowering Cherry*

**Kanzan Flowering Cherry**—One of the famous flowering cherries which attract so much admiration in Washington, D. C. Beautiful glossy pink flowers in great profusion before the leaves appear. Of delightful fragrance. Grows 15 to 20 feet. 3 to 4 ft., \$3.00 each



*Willow Babylonica*

**Willow Babylonica**—Well-known weeping variety forming a large rounded, gracefully drooping head, particularly appropriate for planting along a waterside. Attains height of 50 to 60 feet. Grows rapidly with little attention.

8 to 10 ft., \$1.75 each

# Wood's Quality Nut Trees

New York State Grown



English Walnut

**English Walnut**—An exceedingly handsome tree for the lawn. In addition to its value as an ornament, it produces large crops of thin shelled delicious nuts which are always in demand at good prices. Our English Walnuts are New York State grown, especially suitable for climates such as we have here and can be grown successfully in eastern and northern states. Several large commercial orchards of English Walnuts in the vicinity of Rochester produce good profitable crops each season.

1½ to 2 ft., \$ .75 each; 10 for \$ 6.50  
2 to 3 ft., \$1.00 each; 10 for \$ 8.50  
3 to 4 ft., \$1.50 each; 10 for \$12.50



*Japan Walnuts Picked from a Six-Year-Old Tree*

**Japan Walnut**—A choice improved variety, growing with great vigor, forming a handsome head without pruning. Has withstood a temperature of 20 degrees below zero without injury. The shell is somewhat thicker than the English Walnut, which it resembles in a general way. Kernels are meaty and can be removed entirely. Tree generally begins to bear fruit in two or three years after planting.

4 to 5 ft., \$1.50 each; 10 for \$12.50



Black Walnut

**Black Walnut**—Bears heavy crops of large, round nuts of excellent quality which always bring a good price on the market. The tree is a rapid grower, attaining a large size and majestic form with beautiful fern-like foliage. Very valuable for timber.

5 to 6 ft., \$1.00 each; 10 for \$9.00



Butternut

**Butternut**—Produces large, handsome, elongated nuts with rich, sweet oily kernels. Tree grows rapidly and yields large crops in a few years.

4 to 5 ft., \$1.00 each

The nursery stock arrived in good shape early last week at a fine time for planting. Thank you for shipping promptly. Previous plantings from your nursery are all growing well.

Schenectady, N. Y.

May, 1930

Louise Carlgren

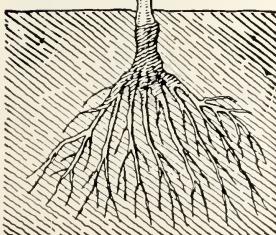
## How to Plant Trees

SUCCESS with trees of all kinds, either ornamental or fruit, depends very largely upon the care taken in planting them.

**Plant Promptly**—If trees or plants cannot be planted immediately upon arrival, it is best to remove them from the box or bale in which they are shipped and heel them into the ground. By this, we mean dig a shallow trench and throw earth over the roots to keep them in good condition until they can be planted permanently.

**Pruning**—When trees are dug in the nursery, some of the roots of course, are lost. It is, therefore, necessary to trim the tops to compensate for the loss of the roots. Ordinarily it is

best to remove about one-third of the top growth. The diagram at the left gives you some idea as to the proper method of pruning most kinds of fruit trees. The cross line marked "A" indicates where the branches should be cut. Lower branches are generally removed entirely, leaving only a few of the best branches to make a good well-formed head. Shade trees usually do not require as much pruning as fruit trees. Peach trees should be pruned more severely than any other kind.



en ends of roots. Pack fine soil around the roots without any fertilizer or manure, which is likely to burn. Manure or fertilizer should be applied on the surface of the ground after the tree has been planted. A good way to settle the earth around the roots is to pour in a pailful of water when the hole is partly full and then fill up to the top with dry soil.

**Mulching**—The purpose of a mulch in the summer is to hold the moisture and prevent the top soil from baking and cracking. In the winter a mulch is valuable to keep the ground from alternately freezing and thawing.

**Granulated Peat Moss** is the best form of mulch. It is described on page 59 of this book. This material is not only an excellent mulch but it also puts the soil in excellent physical condition. Use liberally either worked into the ground or applied on the top to a depth of two or three inches around your trees. \$4.00 per bale.

## Wood's Trees Grow



**Plant Carefully**—Dig holes large enough to admit all of the roots spread out naturally without bending or crowding. Cut off with a sharp knife or pruning shears any bruised or brok-

The illustration above shows the way we grade our trees. Note the straight stems, well shaped heads and abundance of fine fibrous roots, secured only by careful, skillful cultivation. Trees like these grow and give satisfaction.

Ten per cent discount from the prices shown in this book can be deducted from all orders accompanied by remittance before March, 1931; 5% between March 1 and April 1, 1931. We will reserve for you the finest stock that can be grown and send it out at the proper time for planting in your section.

## Apple Trees

PLANT standard apple trees 30 to 40 feet apart. If 30 feet apart you will need 48 trees per acre; 10 feet apart, 28 trees per acre.

### PRICES OF ALL STANDARD APPLES

| Age     | Height      | Grade | Each   | Ten    |
|---------|-------------|-------|--------|--------|
| 2 yr.   | 5 to 7 ft.  | XXX   | \$ .85 | \$5.50 |
| 2 yr.   | 5 to 6 ft.  | XX    | .75    | 4.00   |
| 2 yr.   | 4 to 5 ft.  | X     | .65    | 3.00   |
| 3-4 yr. | Extra large | XXXX  | 1.00   | 7.50   |

Mail size, 3 ft., 50¢ each;  
3 for \$1.25 postpaid

Special Wholesale Prices of Apples  
for 50 or more trees—XXX—\$30.00  
per 100; XX—\$25.00 per 100; X—  
\$15.00 per 100.

No discount on these special prices.

### SUMMER APPLES

**Yellow Transparent**—Earliest of all apples. Color pale yellow; good quality, mild, yet sprightly flavor. Bears at an early age, frequently when only three years old. Ripens in July.



Wealthy

### AUTUMN APPLES

**Wealthy**—One of the best autumn varieties. Medium size attractively striped and splashed with dark red; flesh white, well flavored. Very hardy.

**Gravenstein**—Large, attractive yellow streaked and splashed with red.

### WINTER VARIETIES



Baldwin

**Baldwin**—Leading commercial variety in orchards in New York, Pennsylvania and Ohio. Fruit keeps well in common storage until April. Very largely used for cold storage and for export trade.



Cortland Apple

**New Cortland**—"The most promising of the tree-fruits that have originated at this station," says the New York State Experiment Station. Resembles the popular McIntosh, but fruits are larger, brighter in color, of richer flavor, and the flesh is firmer, more juicy and keeps better. Largely used as an excellent pollenizer for McIntosh and other varieties.

**Jonathan**—Medium size, brilliant red, highly flavored, hardy, productive, bears young.

*Delicious Apple*

**Delicious**—A fine winter variety, growing rapidly in popularity. Fruit large, nearly covered with bright red; flesh finely grained, crisp and melting, juicy with delightful aroma. Good keeper and shipper.

*McIntosh*

**McIntosh**—Growing more rapidly in popularity than any other variety for this section, as the fruit brings extra good prices on the market. Very attractive red color; uniform size and excellent distinctive flavor.

**Northern Spy**—An ever popular eating apple. Fruit large and attractively striped bright red; juicy, crisp, tender and deliciously fragrant.

**Pound Sweet**—Very large, light greenish-yellow in color, of distinctive sweet flavor.

**Red Spy**—"Whoever grows Northern Spy, either for profit or pleasure should try Red Spy," says the New York State Experiment Station. Has all the good qualities of its famous parent, Northern Spy, but with solid bright red color.

**Rhode Island Greening**—Ranks next in popularity to Baldwin for this section of highest quality. One of the best flavored cooking apples.

**Rome Beauty**—Large, uniform sized apple; shaded and striped with red. Flesh nearly white; good quality.

**Stark**—A very reliable commercial variety, pale green or yellow with red blush.

**Stayman's Winesap**—A very popular variety of medium uniform size, red, tinged with yellow. Flesh is crisp, juicy and tender.

**Wagener**—A superior apple of bright red skin with contrasting light yellow.

**Winter Banana**—Large pale yellow. Mild and sub-acid. Flavored like banana.

## Dwarf Apples

### PRICES OF DWARF APPLES

| Grade | Height     | Each   | Ten     |
|-------|------------|--------|---------|
| XXX   | 4 to 5 ft. | \$ .85 | \$ 5.50 |
| XX    | 3 to 4 ft. | .75    | 4.00    |

Mail Size, 3 ft., 80c each;  
3 for \$2.00, postpaid

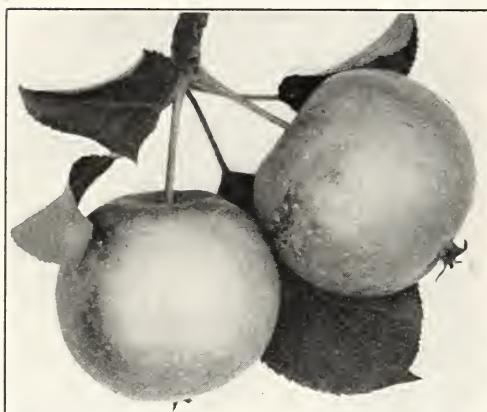
Especially desirable where space is limited. Can be planted as close as 8 to 10 feet apart. They commence to bear earlier than the standard apple, often the second year after planting. They have the same size and quality fruit as standard trees. When set 10 feet apart each way, 430 trees are required per acre. We have the following varieties of dwarf apples:

Baldwin              McIntosh  
Delicious              Red Astrachan  
Yellow Transparent

### SAVE MONEY BY ORDERING EARLY

Except at special wholesale prices, 10% discount on all orders with remittance received before March 1, 1931; 5% on orders received between March 1 and April 1, 1931. We will reserve the stock for you and ship at the proper time for planting in your section.

## Crab Apple Trees

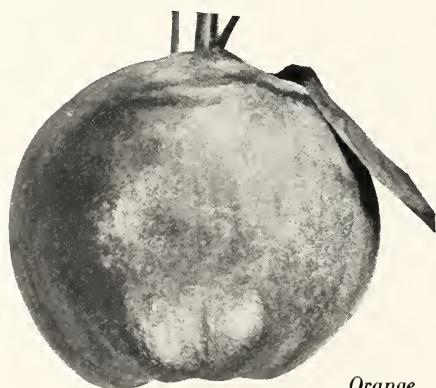


*Hyslop Crab Apple*

**Hyslop**—Large, dark red, flesh yellowish, sub-acid. Very productive and hardy. The most satisfactory crab apple.

| Height     | Grade | Each   | Ten    |
|------------|-------|--------|--------|
| 5 to 7 ft. | XXX   | \$ .85 | \$5.50 |

## Quince Trees



*Orange*

**Orange**—The most widely planted variety. Large, golden-yellow; fine flavor.

| Height     | Grade | Each   | Ten    |
|------------|-------|--------|--------|
| 3 to 4 ft. | XXX   | \$1.00 | \$8.50 |

Your other trees I received were certainly fine and made good growth. So I am ordering a few more.

Evansville, Ind.

Feb. 4, 1930

F. H. Damm

## Peaches

**P**EACH growing is very profitable commercially and invaluable for the home garden as the trees commence to bear earlier than any other fruit tree. Plant about 16 to 18 feet apart, requiring about 150 trees per acre.

All Varieties Listed Here are Freestone

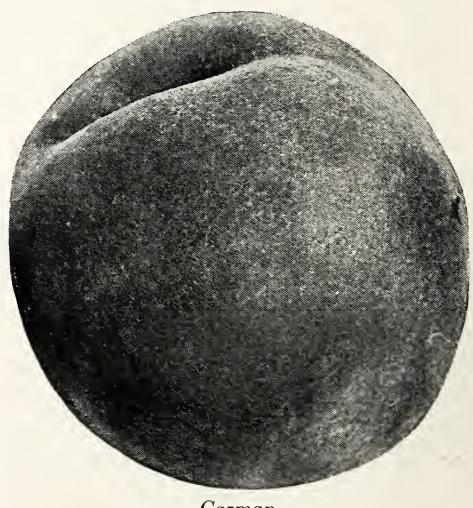
### PRICES OF PEACH TREES

| Height     | Grade | Each   | Ten    |
|------------|-------|--------|--------|
| 4 to 5 ft. | XXX   | \$ .50 | \$4.50 |
| 3 to 4 ft. | XX    | .40    | 3.50   |
| 2 to 3 ft. | X     | .30    | 2.50   |

Mail Size, 3 ft., 30c each  
3 for 75c, postpaid

Special Wholesale Prices of Peaches  
for 50 or more trees, XXX—\$25.00 per  
100; XX—\$20.00 per 100.

No discount on these special prices.



*Carman*

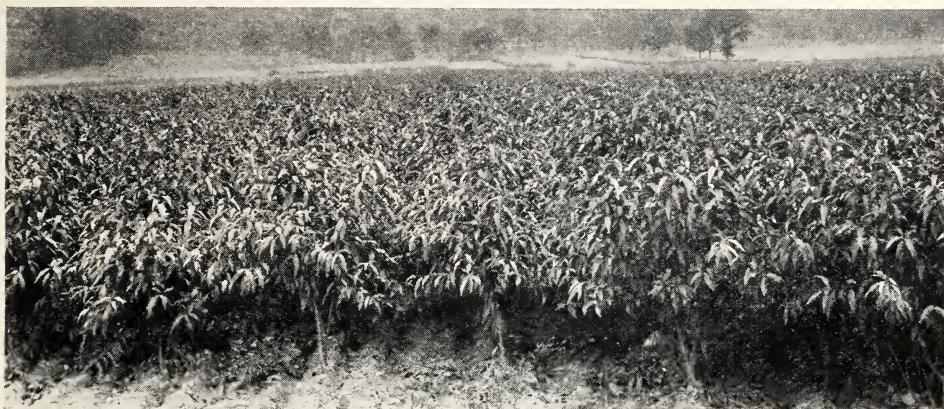
**Carman**—Large, early, white peach with deep blush. Spicy flavor; prolific.

**Champion**—Large, white freestone variety; red cheek, sweet, rich, juicy. Ripens in August.

**Crawford Early**—One of the best flavored varieties. Large, rich, yellow, red cheek.

**Crawford Late**—Superb yellow peach of large size and excellent quality. Ripens last of September.

**Dr. Worcester**—One of the finest flavored peaches in existence. Seems to be rather particular as to location, but where it can be grown is unexcelled. Fruit large, golden-yellow, overlaid with red.

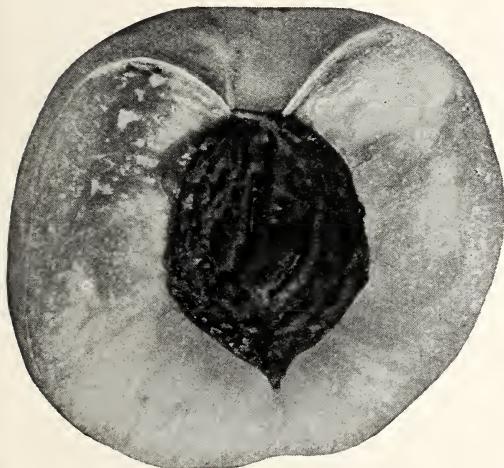


*One hundred thousand Peach Trees in this block on our valley farm—the finest grown*

## PEACHES (*Continued*)

**Prices on Page 50, opposite**

**Elberta**—The most popular commercial peach. Fruit is large, yellow with red cheek. Juicy and well flavored. Ripens ten days later than Early Crawford.



*Hale*

**Hale**—The skin is deep crimson and without fuzz. Flesh golden-yellow, firm and has delicious flavor. Good keeper and shipper. Ripens a few days before Elberta.

**Rochester**—Earliest yellow peach with red cheek. Flesh yellow, juicy and delicious. Ripens two weeks earlier than Early Crawford.

*Except at special wholesale prices 10% discount on orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931.*



*Branch from Wilma Peach Tree*

**New Wilma**—This new peach is highly recommended by the New York State Experiment Station and is destined to become, they say, a rival of Elberta. About a week later than Elberta, about the same color, size and of better quality. Trees are vigorous, productive and hardy enough to withstand the coldest winter recorded in half a century in New York State.

# STANDARD PEARS

Plant 18 to 20 feet apart. If 20 feet, it requires 110 trees per acre

## PRICES OF ALL STANDARD PEARS

| <i>Height</i> | <i>Grade</i> | <i>Each</i> | <i>Ten</i> |
|---------------|--------------|-------------|------------|
| 5 to 7 ft.    | XXX          | \$ .85      | \$5.50     |
| 4 to 6 ft.    | XX           | .75         | 4.00       |
| 3 to 4 ft.    | X            | .50         | 3.00       |

Mail Size, 3 ft., 50c each

3 for \$1.25, postpaid

**Special Wholesale Prices on Standard Pears,** for 50 or more trees XXX—\$30.00 per 100; XX—\$25.00 per 100; X—\$15.00 per 100.

No discount on these special prices.



*The Popular Seckel Pear*



*Bartlett Pear*

**Bartlett**—Best and most popular of all pears for market and home use. Clear yellow skin with faint blush; of highest quality. Ripens in August and September.

**Seckel**—Fruit small, yellowish-brown skin with deep red cheek. Very juicy. One of the richest and highest flavored pears known. Ripens September and October.

**Buerre D'Anjou**—Large, handsome, buttery and melting; fine flavor, keeps well. October and November.

**Clapp's Favorite**—Large, pale lemon-yellow skin with bright crimson cheeks. Flesh finely grained, juicy, melting and buttery.

## DWARF PEARS

Especially desirable in towns and cities where space is limited. Plant about 10 feet apart, requiring about 430 trees per acre. Fruit exactly the same as borne on standard trees.

## PRICES OF DWARF PEARS

| <i>Height</i> | <i>Grade</i> | <i>Each</i> | <i>Ten</i> |
|---------------|--------------|-------------|------------|
| 4 to 5 ft.    | XXX          | \$ .85      | \$5.50     |
| 3 to 4 ft.    | XX           | .75         | 4.00       |
| 2½ to 3 ft.   | X            | .50         | 3.00       |

**Special Wholesale Prices for 50 or more trees,** XXX—\$25.00 per 100; XX—\$20.00 per 100; X—\$12.00 per 100.

No discount on these special prices.

**Dwarf Duchess**—Most popular of all dwarf pears. Greenish-yellow spotted russet.

**Dwarf Bartlett**—Fruit exactly the same as on standard trees.

**Dwarf Seckel**—Same fruit as on standard trees.

# SOUR CHERRIES

Plant 18 to 20 feet apart. At 20 feet apart, it requires 110 trees per acre.

## PRICES OF SOUR CHERRIES

| Age    | Height      | Grade | Each | Ten    |
|--------|-------------|-------|------|--------|
| 2 yrs. | 5 to 6 ft.  | XXX   | .85  | \$7.50 |
| 2 yrs. | 4 to 5 ft.  | XX    | .75  | 6.50   |
| 2 yrs. | 3 to 4 ft.  | X     | .50  | 4.00   |
| 3 yrs. | Extra large | XXXX  | 1.00 | 9.00   |

Mail Size, 3 ft., 50¢ each;  
3 for \$1.25, postpaid

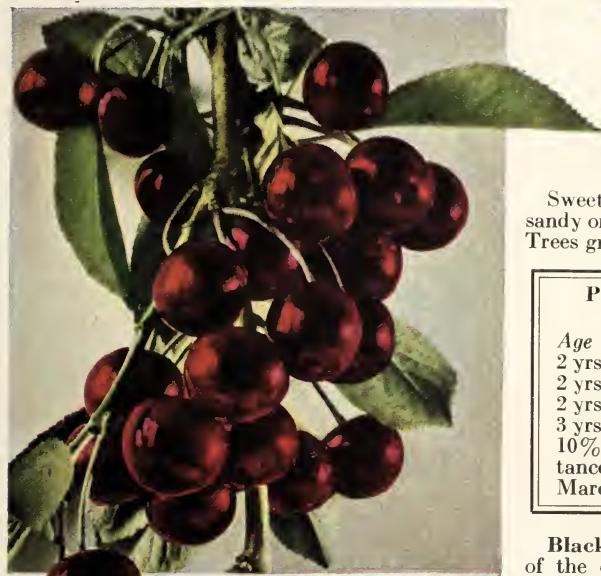
Special Wholesale Prices of Sour Cherries for 50 or more trees, XXX—\$35.00 per 100; XX—\$30.00 per 100; X—\$15.00 per 100.

No discount from these special prices.

**Early Richmond**—A good old variety that yields marvelous crops in the garden and is very valuable commercially.



*Black Tartarian*



*Montmorency*

**Montmorency**—By far the most popular sour cherry. Always dependable, very prolific and bears beautiful large red fruit of excellent quality. Ripens ten days later than Early Richmond.

# SWEET CHERRIES

Sweet cherries succeed best in well drained sandy or gravelly soil. Avoid low or wet ground. Trees grow large and spreading.

## PRICES OF SWEET CHERRY TREES

| Age    | Height      | Grade | Each   | Ten     |
|--------|-------------|-------|--------|---------|
| 2 yrs. | 5 to 7 ft.  | XXX   | \$1.00 | \$ 9.00 |
| 2 yrs. | 5 to 6 ft.  | XX    | .90    | 8.00    |
| 2 yrs. | 4 to 5 ft.  | X     | .85    | 7.50    |
| 3 yrs. | Extra large | XXXX  | 1.25   | 10.00   |

10% discount on all orders with remittance before March 1, 1931; 5% between March 1 and April 1, 1931.

**Black Tartarian**—One of the most popular of the dark sweet cherries. Fruit large with small pit. Very dark in color, almost black, of surpassing quality, excellent for table use and canning. Trees bear heavily.

**Napoleon** (Royal Ann)—Ideal light-colored sweet cherry; attractively colored pale amber cheek. Fruit large and of excellent flavor.

**Schmidt's Bigarreau**—Large sized fruit of deep mahogany color. Flesh is dark, tender and juicy. Late.



*An orchard of Cherries in bloom is a marvelous sight—see page 53*

## Plum Trees

Plant 16 to 20 feet apart. If 16 feet apart, you will need 170 trees per acre.

### PRICES OF PLUM TREES

| Height           | Grade | Each   | Ten     |
|------------------|-------|--------|---------|
| 5 to 7 ft.       | XXX   | \$ .85 | \$ 7.50 |
| 4 to 6 ft.       | XX    | .75    | 6.50    |
| 3 to 4 ft.       | X     | .50    | 4.50    |
| Extra large size | XXXX  | 1.25   | 10.50   |

Mail Size, 3 ft., 50¢  
3 for \$1.25, postpaid

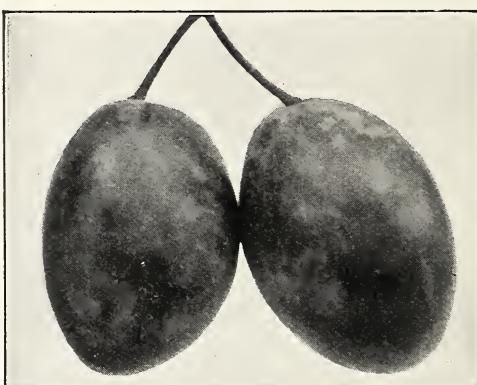
**Special Wholesale Price on Plums for 50 or more trees, XXX—\$30.00 per 100; XX—\$20.00 per 100.**

**No discount on these special prices.**



*Burbank Plum*

**Burbank**—An excellent Japan plum, bearing large fruit, of dark red color. Flesh yellow, firm, juicy and of excellent flavor. August.



*German Prune*

**German Prune**—The standard purple prune; rich, juicy and of fine flavor. The tree grows upright, vigorous and is very productive. Ripens in September.

**Bradshaw**—Very large, dark, violet-red plum; juicy and good. Very productive.

**Lombard**—Medium size, dark red, juicy. A good early bearer, strong grower and hardy.

### HOME GARDEN FRUIT TREE COLLECTION

#### A Real Bargain

|                          |                 |
|--------------------------|-----------------|
| 1 McIntosh Apple         | 1 Elberta Peach |
| 1 Montmorency Cherry     | 1 Bartlett Pear |
| 1 German Prune           | 1 Orange Quince |
| 1 Black Tartarian Cherry |                 |
| 7 XXX trees.....         | \$5.00          |

## Apricot Trees



*Moorpark Apricot*

**Moorpark**—One of the largest, most satisfactory Apricots. Yellow with attractive red cheeks; firm, juicy and very productive.

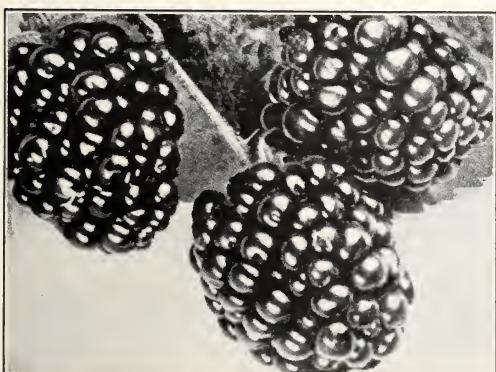
2 yrs.    XXX grade    \$1.00 each; 10 for \$8.50  
2 yrs.    XX grade      .85 each; 10 for 7.50

## Blackberries

Plant 4 feet apart in rows 7 feet apart; 1550 plants required per acre.

2 for 35c; 10 for \$1.25; 25 for \$1.75  
100 for \$4.00; 1000 for \$35.00

**Eldorado**—A valuable variety, of medium size, jet black. Excellent flavor. Very productive.



*Blower Blackberries*

**Blower**—“The giant of all blackberries.”  
Very hardy and enormously productive.

## Black Raspberries

**RASPBERRIES** are a very profitable crop both for commercial growers and for the home garden. Do not plant raspberries too deeply. Set them so that the sprouts are just below the surface of the ground. Plant 3 feet apart in rows 6 feet apart; 2420 plants are required per acre.

2 for 25c; 10 for \$1.00; 25 for \$1.50  
100 for \$4.00; 1000 for \$30.00

**Black Diamond**—One of the best. Fruit large and sweet. Largely used for drying.



*Plum Farmer Black Raspberries*

**Plum Farmer**—A great favorite for market and home use. Very productive.

## Red Raspberries

Prices of all varieties shown on this page.

2 for 25c; 10 for \$1.00; 25 for \$1.50  
100 for \$4.00; 1000 for \$30.00

**Wood's Improved Cuthbert**—This has been the leading commercial variety for years. Large red berries of rich flavor.

**St. Regis (Everbearing)**—A valuable variety; fruit commences to ripen very early and continues to October. Large, bright crimson; flesh firm and meaty.

**Columbian**—Purple berry of rich sprightly flavor. Very popular for canning and exceedingly productive. Do not plant too deeply.

---

Be sure to read about the New Latham and Chief Red Raspberries on next page.

---

NEW LATHAM  
RED RASPBERRY



## LATHAM

The New Big Red Raspberry

PROF. W. H. ALDERMAN, Chief, Division of Horticulture, University of Minnesota, says of the Latham Raspberry:

"The variety not only is resistant to our winter conditions, but is one of the most productive raspberries with which we are familiar."

"Its attractive coloring and firmness give it such favorable appearance on the market that it ordinarily commands a premium of fifty cents a case over the price of the ordinary raspberry."

**Our Latham Raspberries do not "run out"**—The chief cause of raspberries running out is Mosaic disease, which weakens ordinary plants until they become unprofitable. Our Latham raspberries are Mosaic free and acceptable anywhere under the most rigid inspection.

**Latham is Perfectly Hardy**—As far North as Winnipeg, Canada, it has never winter-killed.

**Its Productiveness is Truly Sensational**—Figures of actual yield shows that Latham excels all other varieties in quantity of yield. There are records of fields that have produced over \$1000.00 per acre each season.

2 for 35c; 10 for \$1.25; 25 for \$2.00  
100 for \$5.00

*We prepay postage on raspberries to fourth parcel post zone for 10c per 10 plants  
extra or 20c per 25*

## CHIEF

The New Early Red Raspberry  
Offspring of Latham

A worthy and fitting companion of its famous parent. Chief was originated by the Minnesota State Fruit Breeding Farm and is a selection from among 4000 seedlings of Latham. It has all of the good qualities of Latham and has the additional advantage of being extra early.

**It Ripens Ten Days Earlier** than any other red raspberry, and for this reason demands a premium of \$1.00 to \$2.00 per crate over the later varieties.

**Chief is Easy to Grow** in any good garden soil. Is of rugged constitution, absolutely hardy, disease resistant, yields very heavily, fruit of excellent quality and is sure to give satisfaction.

2 for 40c; 10 for \$1.50; 25 for \$2.50  
100 for \$8.00

## Grape-Vines

**Two Years Old, Extra Strong, Well-Rooted**

**E**VERY garden should have a few grape vines. They can be trained up the side of a building, along the garden fence and on trellises, occupying but little space and furnishing an abundance of healthful fruit.



*New Ontario Grape*

**New Ontario**—Combines the good vigorous habit of vine characteristic of American Grapes and the splendid quality of fruit borne on European varieties; a prolific bearer, of excellent flavor, juicy, tender, aromatic and sweet. Ripens the last of August fully two weeks earlier than Niagara. Especially valuable on this account.

40c each; 10 for \$3.50

**Concord**—More Concords are planted by vineyardists than all other varieties combined. Berries are large, black, covered with a rich bloom. Very prolific.

20c each; 10 for \$1.50; 100 for \$10.00

*For 5 cents per plant extra we prepay postage on grapes to fourth parcel post zone*



*Lucile*

**Lucile**—Bright red, very hardy and vigorous. One of the best red grapes for this section of the country. Very productive.

20c each; 10 for \$1.75; 100 for \$15.00

**Lindley**—Dark red, medium large berries; flesh tender, sweet and aromatic; ripens early.

20c each; 10 for \$1.75; 100 for \$15.00

**Niagara**—The standard white variety, berries larger than Concord.

20c each; 10 for \$1.75; 100 for \$15.00

**Worden**—Black, larger and a few days earlier than Concord.

20c each; 10 for \$1.75; 100 for \$15.00

### HOME VINEYARD COLLECTION

|           |           |
|-----------|-----------|
| 2 Concord | 2 Lucile  |
| 2 Lindley | 2 Niagara |
| 2 Worden  |           |

10 2-year-old Grape Vines for **\$1.50**  
By Mail, Postpaid, **\$1.85**

## Asparagus

Two-Year-Old Roots



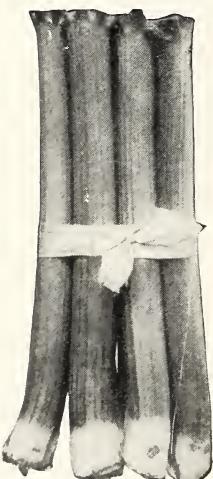
**Washington**—Asparagus is one of the most delicious and easily grown vegetables. We handle only the Washington, which is by far the most improved and satisfactory variety, which is replacing practically all other kinds because it is disease-resistant, is of very large size, vigorous and the large shoots remain quite tender for a long period. We supply strong, 2-year-old roots, which are the ideal size for setting out.

25 for \$1.00; 100 for \$2.50; 1000 for \$20.00.

Asparagus roots by mail—Add 10¢ for 25;  
15¢ for 50; 25¢ for 100.

## Rhubarb

Pie Plant



Rhubarb is so easily grown, and is useful in so many ways for pies, sauces, jellies, cakes, puddings, etc., that every garden should have at least a few roots. It is easily preserved and kept fresh the entire season. Cut stalks into small pieces and put them into fruit jars. Fill the jars with cold water and seal up tightly until ready to use.

15¢ each; 10 for \$1.25;  
100 for \$10.00. By mail  
add 5¢ each; 25¢ for 10.

Rhubarb

### SAVE MONEY BY ORDERING EARLY

10% discount on all orders received with remittance before March 1, 1931;  
5% discount on all orders received between March 1 and April 1, 1931.

We will reserve for you the finest stock that can be grown and will ship it at the proper time for planting in your section.

## Fertilizers

### WOODLAWN SHEEP MANURE

ALL lawns, gardens, shrubbery, flowers and plants of all kinds need plant food which should be renewed by an application each season. Woodlawn Sheep Manure is a natural fertilizer and effective for all purposes. It will not burn the grass or plants and supplies plant food for a long period throughout the entire season and builds up the soil permanently.

Our Pulverized Sheep Manure is light, dry, easy to use and has a peculiar oily quality which is obtained from the wool from which it is cleaned. This makes it less powdery and more agreeable to use than many brands of sheep manure.

Apply as a top dressing at the rate of 100 lbs. per thousand square feet.

|             |        |               |         |
|-------------|--------|---------------|---------|
| 5 lbs.....  | \$ .40 | 50 lbs.....   | \$ 2.00 |
| 10 lbs..... | .75    | 100 lbs.....  | 3.00    |
| 25 lbs..... | 1.25   | 2000 lbs..... | 45.00   |

### Bone Meal

An excellent lawn and garden fertilizer especially good for bulbous plants. Acts rather slowly but remains in the soil for a long period.

|             |        |               |         |
|-------------|--------|---------------|---------|
| 5 lbs.....  | \$ .45 | 50 lbs.....   | \$ 2.25 |
| 10 lbs..... | .85    | 100 lbs.....  | 4.00    |
| 25 lbs..... | 1.30   | 2000 lbs..... | 58.00   |

### Loma

A scientifically prepared plant food that will give you results that are startling. Lawns velvety green, flowering plants sturdy, full-bloomed and tall; vegetables such as you have never had before. Loma is rich in nitrogen. Agricultural experts will tell you that this is the most vital plant food. Loma works quickly. In a week's time you can see the difference in your lawn.

|  |        |
|--|--------|
| 5 lb. carton, enough for 10 ft. x 10 ft..... | \$ .50 |
| 10 lb. bag, enough for 10 ft. x 20 ft.....   | .85    |
| 25 lb. bag, enough for 20 ft. x 25 ft.....   | 1.75   |
| 50 lb. bag, enough for 25 ft. x 40 ft.....   | 3.25   |
| 100 lb. bag, enough for 40 ft. x 50 ft.....  | 6.00   |

### Vigoro

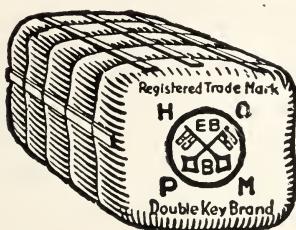
Another quick-acting fertilizer produced by Swift and Company. It is a well-balanced, complete plant food, containing all elements necessary for vigorous growth in immediately available form. It is highly concentrated, requiring only about 40 lbs. per 1000 square feet, making it very economical. It is clean, odorless and easy to use.

|             |        |              |         |
|-------------|--------|--------------|---------|
| 5 lbs.....  | \$ .50 | 50 lbs.....  | \$ 3.00 |
| 25 lbs..... | 1.75   | 100 lbs..... | 5.00    |

**Note**—Both Loma and Vigoro should be used sparingly. Follow directions on bags as to quantity required and wet down with the hose after applying.

## GRANULATED PEAT MOSS

For Permanent Soil Improvement



The texture of soil is fully as important as the amount of plant food or fertilizer it contains. All soils need humus or decayed vegetable matter to make them productive. Granulated Peat Moss is humus in its best form. It will make heavy clay soil that packs solidly more friable and easier to break up and light sandy soil more retentive of moisture.

Granulated Peat Moss has a remarkably spongy quality and incorporates itself with the soil, making it ideal for the roots of plants to develop at their best. It should be applied liberally as a top dressing for the lawn, for working into the soil and a mulch for shrubs, evergreens, and as a top dressing for flower beds. When used as a summer mulch around plants, it holds the moisture and keeps the weeds down, and can be worked into the soil for permanent improvement. It contains no fungus or disease, is clean and very agreeable to use.

Furnished in bales about the size of a bale of hay, containing about 20 bushels of material when broken up, \$4.00 each. In small quantities, 50c per bushel.

## GARDEN POLICE

### To Protect Your Plants from Insects and Disease

The following six kinds of material in convenient dust form will protect your plants from nearly all forms of disease and insect pest. It is easy to select the one you need. It is wise to have some of this material on hand to guard against insects and disease pests. The following insecticides, except Pomodust and Pomo-Green, are poisonous and cannot be sent through the mail. They must be sent by express. Sold in packages weighing one pound.

**Entodust**—Powdered arsenate of lead for insects, worms and caterpillars which eat portions of the plant. 40c

**A-1 Dust**—Powdered nicotine for aphis (plant lice), plant flies, etc., which suck the plant's juices. This material is most effective when used in the heat of the day. 60c

**D-6 Dust**—Powdered Bordeaux for mildews, blights, fungus diseases on vegetables and other plants. 45c

**Pomodust**—Powdered sulphur compound for mildews, black spots, blights and fungus diseases on roses, flowers and shrubs. The most generally useful insecticide for roses. Can be sent by mail 30c, Postpaid 40c.

**Pomo-Green**—The same as Pomodust except that it is dyed a leaf green so that it is not conspicuous on foliage. An improved form of Pomodust. Can be sent by mail.

50c, Postpaid 60c

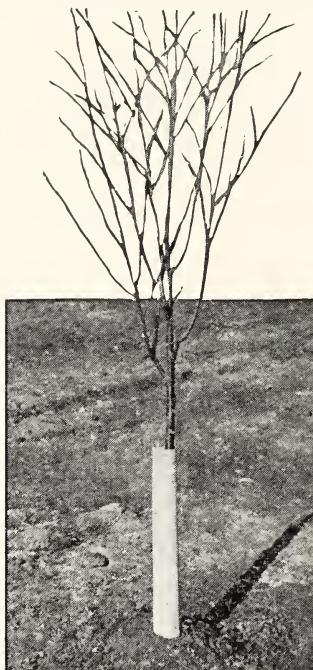
**D-20 Dust**—Combination dust for many forms of fungus and chewing insects. 50c

**All-in-One Dust**—Effective for nearly all forms of fungus diseases, pests, eating insects and aphis, if it is used frequently throughout the growing season. 60c

## CRYSTAL DUSTER GUN

The most practical hand duster for applying all forms of dust insecticides and fungicides. It has a long spout with fan-shaped nozzle to blow a cloud of dust up under your plants. See cut on page 34.

\$1.35 each. By mail, postpaid, \$1.50



## TREE PROTECTORS

To keep mice and rabbits from eating the bark off young trees, made of a sheet of basswood 18 inches long and 9 inches wide. Soak in water and then roll around the trunks of the trees, tying with twine. Very practical and easy to use.

1000 for \$25.00, 100 for \$3.00, 50 or more at 100 rate, less than 50, 5c each.



## How to Make A Velvety Green Lawn

**Prepare Soil Carefully**—Spade deeply, making the soil mellow for a depth of at least six or eight inches. Rake the top smoothly, removing all stones and trash. Nearly all soil will need fertilizer of some kind. The best forms of fertilizer are shown on page 58. Rake this into the surface before sowing your seed. Light sandy soil, which dries out rapidly, and heavy clay soil which bakes and becomes hard, are improved by a liberal application of Granulated Peat Moss, shown on page 59. This can be raked lightly into the surface of the soil.

**Use Best Grass Seed**—The best grass seed obtainable is by far the most economical to use. The Woodlawn Grass Seed Mixtures, which are shown on this page, have been carefully prepared from the very best grades of grass obtainable and contain a minimum amount of chaff and inert matter. Sow evenly over the surface of your lawn at the rate of about a pound to 300 square feet.

Roll your lawn with a heavy roller after raking the seed lightly into the surface of the soil.

### WOODLAWN GRASS SEED

Woodlawn Grass Seed Mixtures are composed of the best grade of grasses used in correct proportions to produce a thick sod or rich, green turf throughout the entire growing season. No cheap light seed of any description is used. When you buy this mixture you are pay-

ing for seed which will grow, and not a large percentage of chaff, inert matter and dirt. Critical landscape gardeners use thousands of pounds of this mixture each year. Use one pound for each 300 square feet.

### WOODLAWN GRASS SEED MIXTURE The Best for Exposed Locations

1 lb. .... \$ .65 postpaid

The following prices do not include transportation charges:

|              |        |
|--------------|--------|
| 1 lb. ....   | \$ .55 |
| 5 lbs. ....  | 2.60   |
| 10 lbs. .... | 4.80   |
| 20 lbs. .... | 9.00   |

### SHADY LAWN MIXTURE

**Especially Designed for Places Too Shaded for Ordinary Grasses to Thrive**

1 lb. .... \$ .75 postpaid

The following prices do not include transportation charges:

|              |        |
|--------------|--------|
| 1 lb. ....   | \$ .65 |
| 5 lbs. ....  | 2.80   |
| 10 lbs. .... | 5.25   |
| 20 lbs. .... | 10.00  |

### WHITE CLOVER

The very best quality seed,  $\frac{1}{2}$  lb., 40c postpaid; 1 lb., 70c postpaid; 5 lbs. or more, 60c per lb.



**Names of Your Gardening Friends** Don't forget to send us the names of some of your gardening friends who might like to receive a copy of this catalog. Space at the bottom of this order blank is provided for that purpose. Your friends will appreciate this and it will help us to enlarge our list of prospective customers.

**Any Friends of Yours** who you know would like a copy of our catalog, will receive one promptly, if you give us their names and addresses below.

# Helpful Hints

## Especially for the Inexperienced

**T**O have the greatest satisfaction and success from the splendid, strong, well-rooted plants, shrubs and trees which are shown in this book, it is necessary only to understand and conform with the simple laws of nature governing growing things. We give below a few of the main general principles which apply to practically all kinds of nursery stock.

**Drainage** is very important. Nearly all kinds of plants, shrubs and trees need plenty of moisture, but no kind of vegetation should have water standing around it on the surface of the ground.

**Preparation of Soil**—Spade soil deeply making it well mellowed. Heavy clay soil which packs solidly needs humus such as Granulated Peat Moss which can be worked into the soil to make it more friable and easy to break up. Light sandy soil should also have Granulated Peat Moss mixed liberally with it to make it more retentive of moisture. Granulated Peat Moss is described on Page 59. This material can be used in any quantity with perfect safety.

**Plant Carefully**—Dig holes large enough to allow all of the roots of your plants or trees to spread out naturally without bending. Do not use any fertilizer or manure so that it comes in contact with the roots. Pack fine soil around the roots, settling it with water poured in the hole when it is partly full. Then fill up to the top with dry soil. All kinds of trees should be set about 2 or 3 inches lower than they were in the nursery row. The same rule applies to shrubs. Roses should be set so that the crown or place where the rose was budded is about 2 inches below the surface of the ground.

**Fertilizers**—Although, as we have said, fertilizer or manure should not be applied so that it comes in contact with the roots at planting time, nearly all soil should be enriched with a suitable plant food, like those described on Page 59, applying it on the surface of the ground around the plants after they have been planted. Rain will soon wash the fertilizer down to the roots of the plants to feed them when they become established.

**Pruning**—It is necessary to reduce the tops of shrubs and trees at time of planting if best results are to be obtained. There are two methods of pruning shrubs, viz., thinning out the growth and cutting back the tops. Which method should be used depends upon the kind of the shrub. Usually it is necessary to remove about one-third to one-half of the top growth.

**Pruning Trees**—The same general principle should be observed. Remove all but the main branches which will make a good symmetrical head.

We are always glad to give information about planting and care of nursery stock to anyone who wants it. We have an especially prepared booklet which we shall be glad to mail free to anyone upon request.

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## SAVE MONEY BY ORDERING EARLY

10% discount on all orders with remittance received before March 1, 1931; 5% between March 1 and April 1, 1931.



## THE WOODLAWN HALF-DOZEN

### *Everblooming Hybrid Tea Roses*

- |                       |                             |                   |
|-----------------------|-----------------------------|-------------------|
| 1. Miss Lolita Armour | 3. Souv. de Claudius Pernet | 5. Mme. Butterfly |
| 2. General Janssen    | 4. Mme. Hector Leuillot     | 6. Eugene Boullet |

*Described on page 33*

Extra strong, well-rooted, field-grown, two-year-old plants that will surely blossom the first year

All Six Roses \$4.00. By mail postpaid, \$4.25